

**Naturel** ENERJİ

01.01.2024- 31.03.2024 PERIOD

# TERM REPORT

# 2024





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# Information About the Company



NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş

## > Information About the Company

Corporate Name	NATUREL YENİLENEBİLİR ENERJİ TİCARET ANONİM ŞİRKETİ
Central Address	Kızılırmak Mahallesi 1450 Sokak ATM Plaza (B) Blok 1/68 Çankaya-Ankara
Phone and Fax Numbers	0312 467 18 33 (PBX) 0312 467 61 86
Date of Establishment	08.10.2009
Principal Business Activity	Electricity Generation from Renewable Energy Sources
Industry	Energy
Affiliated Group	Naturel Holding
Office of Trade Register and Number	Ankara, 271277
Website Address	<a href="http://www.naturelenerji.com.tr">www.naturelenerji.com.tr</a>
E-mail Address	<a href="mailto:info@naturelenerji.com.tr">info@naturelenerji.com.tr</a>
The upper limit of Registered Capital	TRY 1.500.000.000
Capital as of 31.03.2024	TRY 165.000.000

## > Information About Company's Capital Share and Right to Vote

	31.03.2024			31.12.2022		
Partner	TRY	Share of Capital %	Right to Vote %	TRY	Share of Capital %	Right to Vote %
Naturel Holding A.Ş.	99.250.000	60,15	82,47	19.850.000	60,15	82,47
Yusuf ŞENEL	20.000.000	12,12	5,33	4. 000.000	12,12	5,33
Other (Publicly Held)	45.750.000	27,73	12,12	9.150.000	27,73	12,12
<b>TOTAL</b>	<b>165.000.000</b>	<b>100</b>	<b>100</b>	<b>33.000.000</b>	<b>100</b>	<b>100</b>

Within our company's registered capital ceiling of TL 100,000,000, an application has been submitted to the Capital Markets Board of Turkey in 03.04.2023, to obtain the necessary permission for the approval of the Issuance Certificate regarding the shares with a nominal value of TRY 132,000,000 to be issued, due to the increase in the capital of our company to TRY 165,000,000 ,fully covered by TRY 30,671,972.41 profit shares and TRY 101,328,027.59 internal resources of its issued capital of TRY 33,000,000 and to obtain the appropriate opinion regarding the amendment of the 6th article of the Articles of Association titled "Capital".

The CMB's approval was published in the CMB bulletin on 22.11.2023, under the number 2023/74.

Our company's bonus issue procedures were registered on 30.11.2023 and announced in the Trade Registry Gazette with issue number 10969, dated 30.11.2023

## > Information About Shareholders

The issued capital of the company is 165,000,000 (One Hundred Sixty-Five Million) TL, and this issued capital has been fully paid in cash and free from any encumbrance. The company's capital can be increased or decreased when necessary, in accordance with the provisions of the Turkish Commercial Code and Capital Markets Legislation. Group A shares are registered shares. Group B shares are bearer shares. The entire portion of the issued capital that will be offered to the public is covered by Group B bearer shares.

## Registered Capital Ceiling and Extension of Duration:

In accordance with the regulations of the Capital Markets Board regarding the registered capital system, our company's application to the Capital Markets Board for the increase of the Registered Capital Ceiling from 100,000,000 TL to 1,500,000,000 TL, the extension of the validity period of the registered capital ceiling until 2024-2028 and the necessary amendment to Article 6 of the Articles of Association has been approved by the Board on 16.02.2024, with approval letter reference number E-29833736-110.03.03-49779 dated 15.02.2024.

Based on the Board's approval letter numbered E-29833736-110.03.03-49779, dated 15.02.2024, Ministry of Trade, General Directorate of Domestic Trade has granted permission with its letter numbered E-50035491-431.02-00094193451, in accordance with the provision of Article 333 of the Turkish Commercial Code No. 6102, regarding the amendment of our company's articles of association as specified in the amendment draft. It will be submitted for the approval of the shareholders at the Ordinary General Assembly Meeting related to the year 2023.

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## > Disposal of Buy-Back Shares

In accordance with the board of directors' decision dated 31.12.2021, numbered 2021/38, and revised by the board of directors' decision dated 15.02.2023, numbered 2023/10, our company has repurchased its shares within the share buyback program. The repurchased shares of NATEN with a nominal value of TRY 750.000 were sold to the related party Naturel Holding A.Ş., in compliance with Rule 7.1 of the Istanbul Stock Exchange (Borsa İstanbul A.Ş.) Wholesale Trading Procedures for Trading Companies' Shares and within these standards, at a price of TRY 51,50 per share, without any change in control power. After the sale, our company has realized a profit of TRY 5,557,205.68.

As a result of this transaction, the share of Naturel Holding A.Ş. in our company's capital has risen to 60,61%. With the transfer of the sold shares, the total repurchased shares of our company have decreased from 750,000 to 0, and the share of these repurchased shares within our company's capital has decreased from 0,455% to 0,0000%.

With the wholesale trade transaction realized on 23.06.2022 and 06.10.2022, our Company's total gain from these transactions is TRY 25,133,115.04.

# Board of Directors and Jurisdiction Limits

NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş



Name and Surname	Position	Date of First Assignment
Yusuf ŞENEL	Chairman of the Board	24.04.2019
Ebru ŞENEL	Deputy Chairman of the Board	24.04.2019
Bora BİLGİN	Member	29.04.2022
Hilal ASLAN	Member	18.09.2019
Uğur YİĞİT	Independent Member	24.04.2019
Ziya AKBAŞ	Independent Member	18.09.2019

With the decision of 2023 Ordinary General Assembly held on 03.06.2024, the following individuals were elected as members of the Board of Directors for a term of 3 years: Yusuf ŞENEL, Sami Özgür BOSTAN, Selma DİKMEN, Hilal ASLAN, Ziya AKBAŞ, and Çiğdem DİLEK.

**Yusuf ŞENEL****Chairman of the Board**

Yusuf Şenel, born in Kahramanmaraş in 1979, has carried out his education and business life together since his early ages. Mr. Şenel graduated from Bolu Mimar İzzet Baysal Technical and Industrial Vocational High School. Although Mr. Şenel started his university education in Kahramanmaraş Sütçü İmam University's Textile Engineering Department, he saw the opportunities in business life and quit university and started working. After managerial experiences in various sectors, he established his own business. Mr. Şenel has served since the establishment of Naturel Yenilenebilir Enerji Ticaret A.Ş., which started its operations in 2009 and brought it to this day by taking over all the shares of the company in 2012. Mr. Şenel is currently the Chairman of the Board of Directors of Naturel Holding Group companies operating in various sectors such as Medical, Informatics, Energy, Mining.

**Ebru ŞENEL****Vice Chairman of the Board of Directors**

Ebru Şenel, born in 1981 in Kahramanmaraş, graduated from Kahramanmaraş Girls' Vocational High School in 2000. In 2004, she Mrs. Şenel completed her undergraduate education in the field of child development and education. Mrs. Şenel started her career as a teacher and continued to teach until 2009. In 2009, she started to work at Naturel Yenilenebilir Enerji Ticaret A.Ş. She still continues to work as a member of the company's Vice Chairman of the Board of Directors.

**Bora BİLGİN****Member of Board / Acting General Manager**

Born in 1978, Bora BİLGİN completed her undergraduate education at Marmara University Faculty of Business Administration in 2002. He started his professional career at Provus Bilişim Hizmetleri and moved up to the Operations Manager. Later, he worked as Sales Director and Assistant General Manager at Datateknik, one of Ülker's subsidiaries. He has been working as the General Manager of We Data Bilişim San. ve Tic. A.Ş. since 2016 and as the General Manager of Naturel Healthcare Medical since 2021. In 2022, he has been appointed as a Member of the Board of Directors and Acting General Manager of Naturel Yenilenebilir Enerji Ticaret A.Ş. and Esenboğa Elektrik Üretim A.Ş..

**Hilal ASLAN****Member of Board**

Hilal Aslan, born in 1990 in Şanlıurfa, graduated from Ahi Evran Vocational and Technical Anatolian High School and she completed her college education at Gazi University, Vocational School Accounting Department and Anadolu University Faculty of Business Administration Department. Continuing to advance her career in Accounting and Human Resources, Mrs. Aslan is currently working at Naturel Yenilenebilir Enerji Ticaret A.Ş. as Accounting Manager.

**Prof. Dr. Uğur YİĞİT****Board Member (Independent Member)**

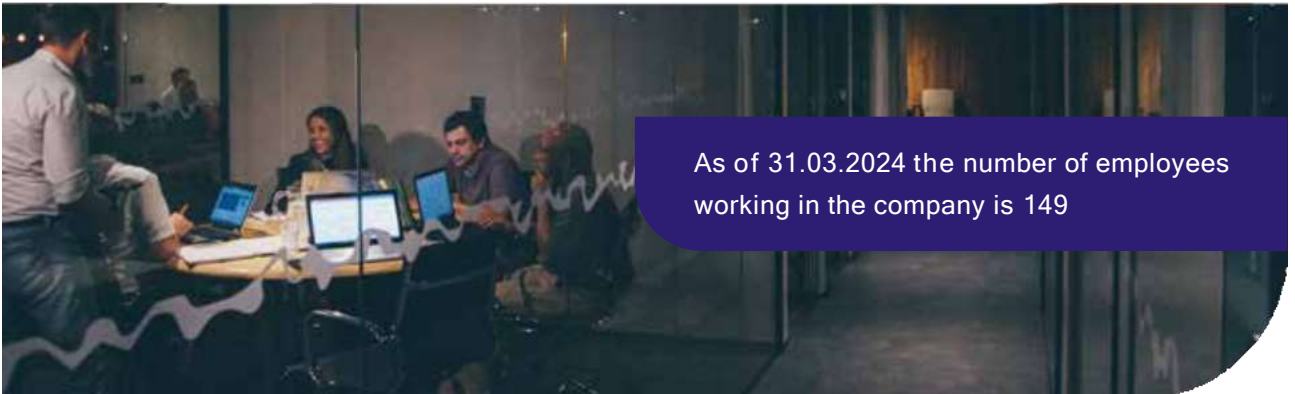
Uğur Yiğit who was born in Ankara in 1965, graduated at Ankara University, Faculty of Law in 1989. In 1996, Mr. Yiğit completed his Master's Degree in "European Communities Law" at Ankara University Faculty of Law. Mr. Yiğit completed his PhD in Financial Law in 2003 and in Banking in 2008 at Marmara University. During his career, Assoc. Dr. Uğur Yiğit has books published in various fields such as Tax Law, Tax Evasion and Crimes, European Community Common Agricultural Policy. Mr. Yiğit is still a (Independent) Member of the Board of Directors of Naturel Yenilenebilir Enerji Tic. A.Ş., Esenboğa Elektrik Üretim A.Ş. and Margün Enerji Üretim Sanayi ve Ticaret A.Ş..

**Ziya AKBAŞ****Board Member (Independent Member)**

Ziya Akbaş, who was born in 1962 in Kahramanmaraş, completed his education in Erciyes University Faculty of Economics and Administrative Sciences, Department of Business Administration. Mr. Akbaş completed his master's degree in Business Management (MBA) at Piri Reis University Institute of Social Sciences. Ziya Akbaş worked as Accounting Officer, Regional Accounting Chief and Regional Manager in various private sector companies between 1987-1997. Mr. Akbaş, who became an Independent Accountant and Financial Advisor in 1997, is also worked as Trademark Attorney at the Turkish Patent Institute and Independent Auditor at Public Oversight Authority. He also served as a Board Member in ASELSAN between 2014-2017. Ziya Akbaş is an Independent Member of the Board of Directors at Naturel Yenilenebilir Enerji Ticaret A.Ş. Esenboğa Elektrik Üretim A.Ş. and Margün Enerji Üretim Sanayi ve Ticaret A.Ş..

## > Senior Executives and Number of Staff

Name and Surname	Position
Bora BİLGİN	Acting General Manager
Sami Özgür BOSTAN	Chief Financial Officer
Bayram KUL	Project Manager
Gökhan KILIÇ	Finance Manager
Hilal ASLAN	Accounting Manager
Yasin OĞUZ	Investor Relations Manager



As of 31.03.2024 the number of employees working in the company is 149

# Organization Chart and Management Staff

NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş



## > Investor Relations

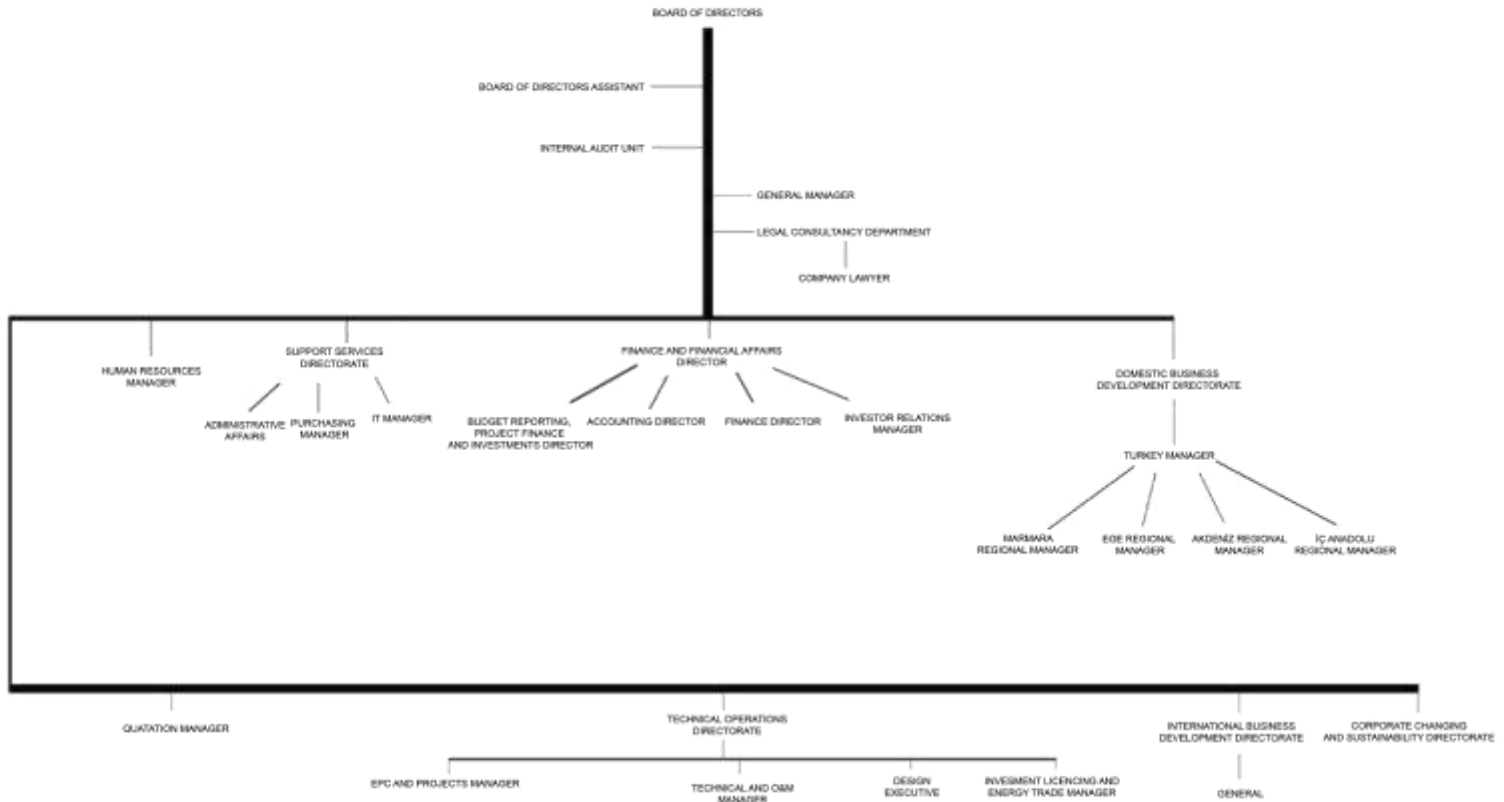
The establishment of the Investor Relations Department and the duties of the Investor Relations Department are specified in the Corporate Governance Communiqué (II-17.1). The contact information of our employees working in this unit is presented below:



Investor relations department works under the General Manager and simultaneously in harmony with the Corporate Governance Committee. Material event disclosures are made for important developments during the period. During this period, 42 Special Event Disclosures were made.

Name and Surname	Position and Date of Assignment	Phone Number and E-Mail	Type of Certificate
Yücel ÇAPKIN	Manager of Investor Relations 21.08.2023	0312 467 18 33 <a href="mailto:info@naturelenerji.com.tr">info@naturelenerji.com.tr</a>	Capital Markets Operations Degree 3 License and Corporate Governance Rating License
Merve İMİRĞİ	Investor Relations Specialist 22.08.2022	0312 467 18 33 <a href="mailto:merve.imirgi@naturelenerji.com.tr">merve.imirgi@naturelenerji.com.tr</a>	Capital Markets Operations Degree 3 License License and Corporate Governance Rating License

## > Organization Chart





# Company Operations



# 2

| NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş



# Naturel ENERJİ



Naturel Enerji is a Solar Energy investor and EPC company operating in the Solar Energy sector domestic, building Solar power plants on behalf of its customers and itself. Within the company, there are 88 solar power plants under the Unlicensed Electricity Generation legislation and 1 solar power plant under the Licensed Electricity Generation legislation developed and built.

Naturel Enerji offers a wide range of services in the energy sector with its affiliated and indirect subsidiaries. In this context, Esenboğa Elektrik Üretim A.Ş., a subsidiary of Naturel Energy, provides GES project development and turnkey installation services on industrial roofs. In addition, Margün Energy, an indirect subsidiary of Naturel Energy, provides SPP project development and turnkey installation services in the international arena. Angora Elektrik A.Ş., an indirect subsidiary of Naturel Energy, undertakes the operation and maintenance responsibility of all solar power plants operating within the group, and also offers the service of expertise to investors outside the group.

The field of activity of the company is stated in the 3rd article of its Articles of Association as follows: The company aims to generate electricity from renewable energy sources. It is engaged in the establishment of electricity generation plants, the operation of the established power plants, and the trade of the generated electrical energy. The company establishes turnkey power plants for itself through its customers and companies whose capital is fully owned. In this context, the activities of the company are explained under two main headings after the introduction below.

## > Renewable Energy Contracting EPC

The services offered by the company to its customers in this context are as follows;

1

**Power Plant Site  
Location Services,  
Licensing Services**

2

**Project Development  
and Engineering  
Services**

3

**Land Acquisition  
Services**

4

**Meteorological  
Measurement Services**

5

**Supply of Power  
Plant Components**

6

**Turnkey  
Renewable Power  
Plant Installation  
(EPC) Services**

7

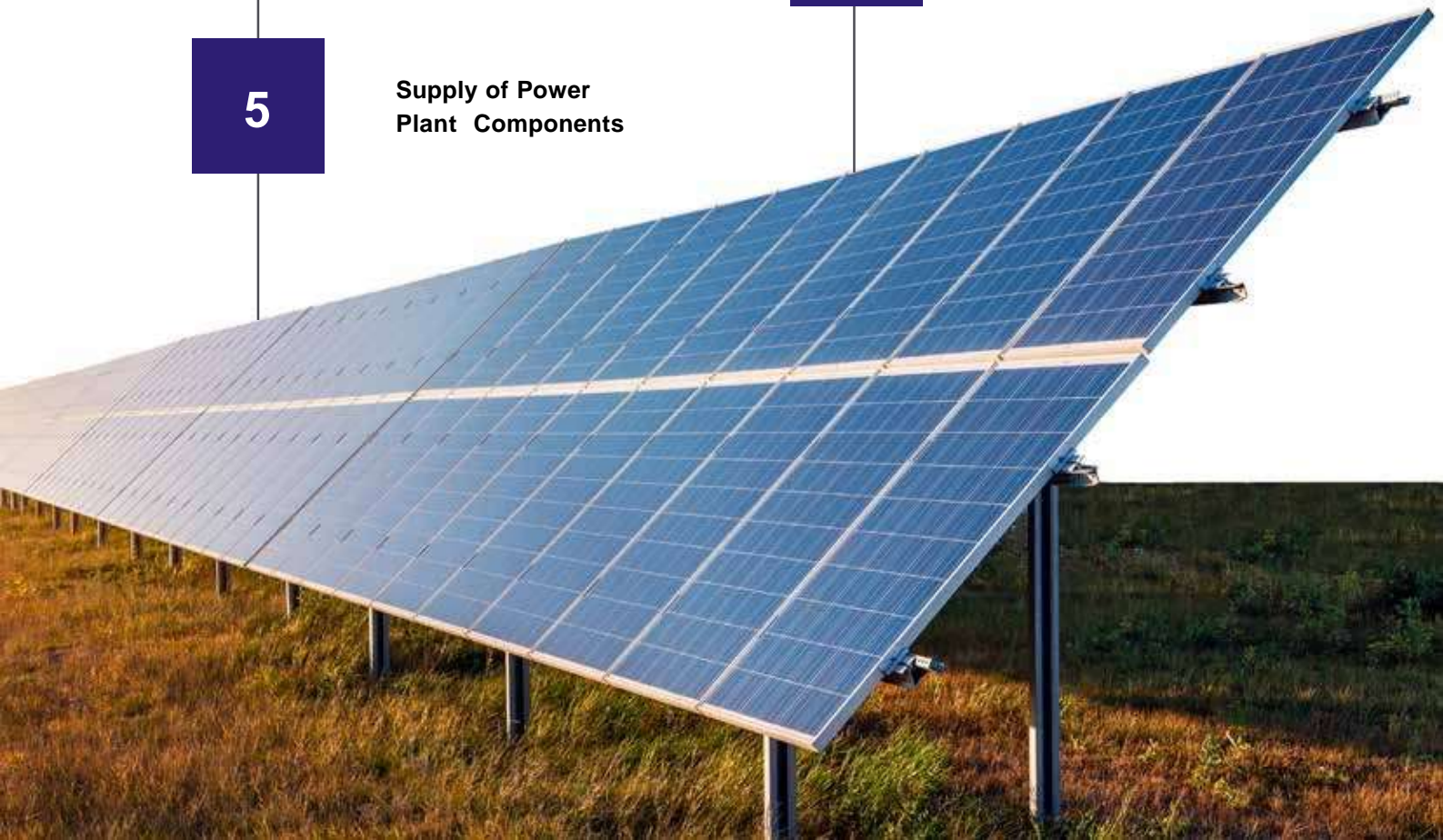
**Transmission and  
Distribution Grid  
Engineering and  
Contracting Services**

8

**Switchyards, Substations  
and Distribution  
Centers Engineering and  
Contracting Services**

9

**Grid Connection  
Services**



Naturel Energy has focused on renewable energy since the first day of its establishment. Company provided measurement stations installation, license development and measurement data follow-up services within the scope of Wind Power Plant project development services.

The company completed its preparations by establishing measurement stations in 55 different regions of our country between 2009 and 2015 for the pre-licenses to be issued by EPDK in 2015.

Between April 24, 2015 and April 30, 2015, a total of 1096 applications were made to EPDK during the pre-license application process based on wind energy. The companies submitted bids during the tender process for the wind power plant pre-license files prepared on behalf of the company customers. The total power of these applications made for a total connection capacity of 3,000 MW announced by EPDK is at the level of 42,274 MW

All 42 wind energy-based preliminary license applications made by Naturel Enerji to EPDK on behalf of its customers between April 24, 2015 and April 30, 2015 were taken into technical evaluation, and the total of these applications was 745.90 MW. In addition, the total of 7 licenses for which EPDK has completed its application preparations within the scope of pre-license applications based on wind energy, which are planned to be taken on April 2-6, 2018 for a total of 2,000 MW installed power to be opened, but postponed until October 12, 2021 by EPDK's decision is total of 290 MW.



“

**Naturel Enerji has served a total of *492.38 MW* solar power plant to date within the scope of domestic project development and turnkey installation activities.** ”







In addition, on behalf of its customers, in 2013, the company prepared pre-license application files based on solar energy for 12 projects in 12 different regions

In addition to its own investments, Naturel Yenilenebilir Enerji A.Ş. has provided turnkey installation services to other project owners after 2016. The company continues to provide installation services both domestically and abroad. In this context, besides the Licensed and Unlicensed projects that have not yet been built, the existing YEKA andw the future YEKA projects are leading.

With the Law on the Amendment of the Law on the Use of Renewable Energy Resources for the Purpose of Generating Electrical Energy dated 29.12.2010 and numbered 6094, a resource-based incentive mechanism was introduced. Therefore, the Company initially concentrated on the field of contracting, energy investments started to become more reasonable with the introduction of incentives, and the Company started to work on electricity generation.

Naturel Enerji has served a total of 492.38 MW solar power plant to date within the scope of domestic project development and turnkey installation activities. (Our land-type GES installation experience is 395.74 MW, our Project Development experience is 96.64 MW) In addition, it has undertaken the design of the Energy Transmission Line facilities, the design and construction of the Transformer Center, Switchyard, Distribution Center.

## > Electricity Generation from Renewable Energy Sources

Company Name	City	District	Installed Power (MWp)
Agah Enerji	Ankara	Akyurt Kahramankazan Kızılcahamam Polatlı Çubuk	25,84
Anatolia Yenilenebilir Enerji	Yozgat	Akdağmadeni Sorgun	6,68
Bosphorus Yenilenebilir Enerji	Nevşehir	Merkez	10,32
Margün Enerji	Afyon	Dazkırı Sinanpaşa	15,49
	Bilecik	Söğüt	2,15
Soleil Yenilenebilir Enerji	Konya	Selçuklu Tuzlukçu	19,35
Troya Yenilenebilir Enerji	Antalya	Elmalı	3,52
	Eskişehir	Sivrihisar	3,38
	Adana	Çukurova	11,13
	Muğla	Milas	20,17
<b>TOTAL</b>			<b>118,03</b>

### Naturel Enerji's Solar Power Plant Investments;

Believing that Renewable Energy, especially Solar energy, can replace most traditional energy sources over time, Naturel Energy invests in solar energy for a livable environment. Naturel Enerji has taken its place in the production side in the sector with its power plants having 100,480 MWac installed electricity power and 118,03 MWp capacity.

The company generates and sells electricity with its 9 subsidiaries and Solar Power Plants with a total licensed and unlicensed generation capacity of 118.03 MWp. These power plants has started generating in 2015, 2016, 2017, 2018 and 2020.

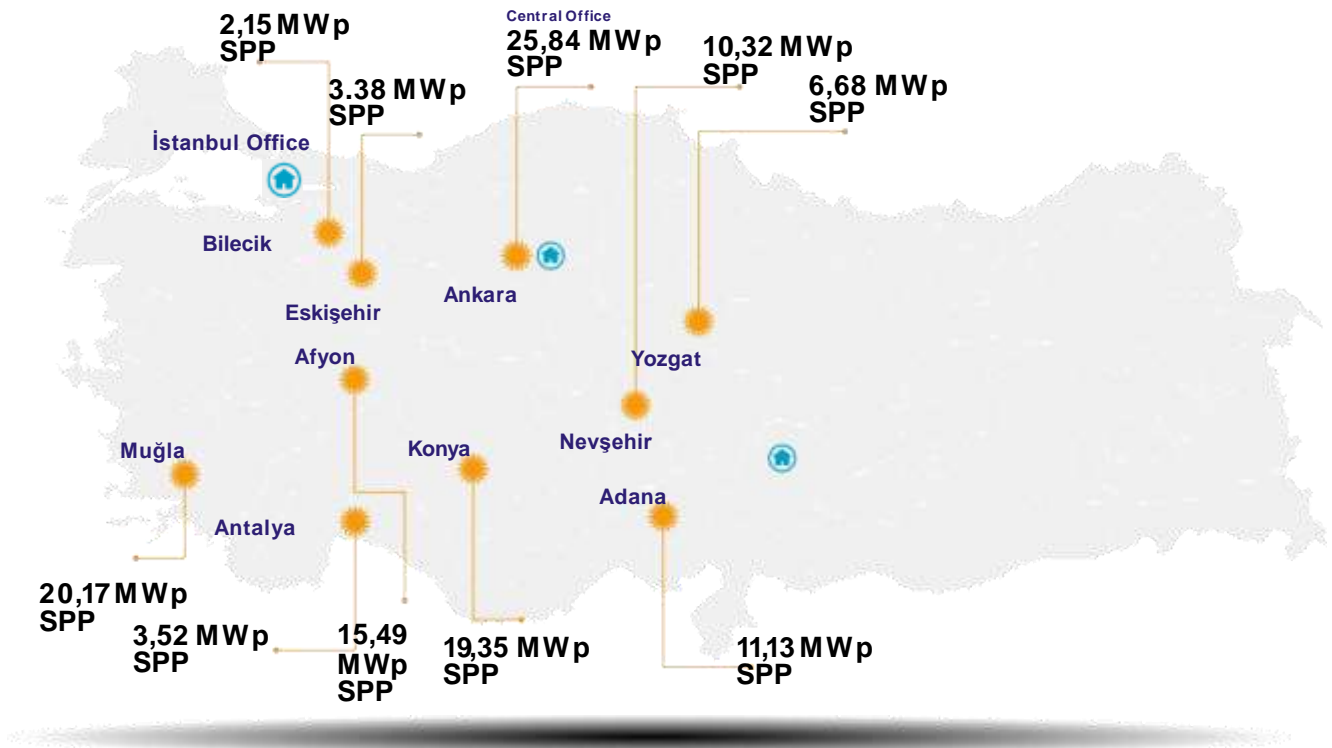
The company carries out all these activities with 149 employees. Naturel Enerji's headquarters is in

Ankara and there is a South Anatolia Regional Technical Office in Kahramanmaraş. Power plants are located in Yozgat, Eskişehir, Afyon, Nevşehir, Ankara, Konya, Antalya, Adana ve Muğla provinces.

Law No. 5346 on the Use of Renewable Energy Resources for the Purpose of Generating Electrical Energy has granted the state the right to sell the Electric Energy produced by the generation facilities based on solar energy within the scope of the Renewable Energy Support Mechanism (YEKDEM) at a price of 13.3 USD / kWh for 10 years. By using this regulation, approximately 6964 MW Solar Power Plants have been commissioned in Turkey as of the 3rd month of 2021 and all of them benefit from 13.3 USDcent / kWh electricity purchase guarantee for 10 years.

Natural Renewable Energy's 89 power plants are projected, built, accepted and operated within the framework of the Licensed and Unlicensed Electricity Generation Regulation, with the decision of the Council of Ministers dated 18 November 2013, regarding the RES Law No. 5346 and the amendment numbered 6094, which we have mentioned above.

Information about 89 power plants with 118.020,22 kWp installed power under our company's 69.72% subsidiary Esenboğa Elektrik Üretim A.Ş. and its 75.93% subsidiary Margün Enerji Üretim A.Ş. is given below.



# Current Developments During the Fiscal Period

NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş







## > **Change of General Manager and Membership of Board of Directors**

There were no changes in the members of the Board Of Directors and the General Manager during the period.



### > Solar Power Plant Tender (YEKA-3)

According to Republic of Turkey Ministry of Energy and Natural Resources-General Directorate of Energy Affairs published in the Official Gazette dated 03.07.2020 and numbered 31174, Renewable Energy Resource Areas (RERA) GES-3 tender for the allocation of renewable energy resource areas based on solar energy and connection capacities is announced in 36 provinces in 74 competitions on different dates happened between 8-12 March 2021. Margün Enerji Üretim Sanayi Ve Ticaret A.Ş. made an application for Ankara - 1 (20MW), Elazığ - 1 (10 MW), Ankara - 2 (20MW), Batman - 2 (15 MW), Burdur - 2 (15 MW), Kilis - 2 (10 MW), Osmaniye - 2 ( 15 MW), Aksaray - 2 (10 MW), Antalya - 3 (10 MW), Kahramanmaraş - 1 (10 MW), Uşak - 2 (15 MW) and Gaziantep - 3 (10 MW) between 8-12 March 2021.

The competitions held in the YEKA GES-3 tender were completed on 27.05.2021 and were entitled to receive 105 MW in the competitions for which the application was made. YEKA Usage Rights Agreement ("Agreement") for total 157,5 MWm/ 105 MWe capacity allocation (Osmaniye-2 22,5 MWm/ 15 MWe, Burdur-2 22,5 MWm/15 MWe, Batman-2 22,5 MWm/15 MWe, Antalya-3 20 MWm/10 MWe, Ankara-2 30 MWm/20 MWe, Aksaray-2 15 MWm/10 MWe, Ankara-1 30 MWm/20 MWe), won by Margün Enerji Üretim Sanayi ve Ticaret A.Ş. ("Margün"), was executed between the Administration and Margün on 1 July 2021 and process has been started. As of 31.08.2021, all applications have been completed and the licensing process continues. Renewable Energy Resource Areas have been proposed to the Administration for each connection region by our Company within the scope of the agreements. After all the evaluations, it has been notified to our Company with official letters explain that Burdur-2 (22,5 MWm/15 MWe) and Osmaniye-2 (22,5 MWm/15 MWe), Aksaray-2 (15 MWm/10 MWe) and Antalya-3 (15 MWm/10 MWe) and Batman-2 (22,5 MWm/15 MWe) has found suitable by Administration, dated on 10.01.2022, 31.05.2022 and 04.07.2022.

Evaluations are ongoing for other winning YEKA SPP-3 Ankara-1 (30 MWm/20 MWe) and Ankara-2 (30 MWm/20 MWe) regions and public will be informed about the process.

### > Solar Power Plant Tender (YEKA-3)

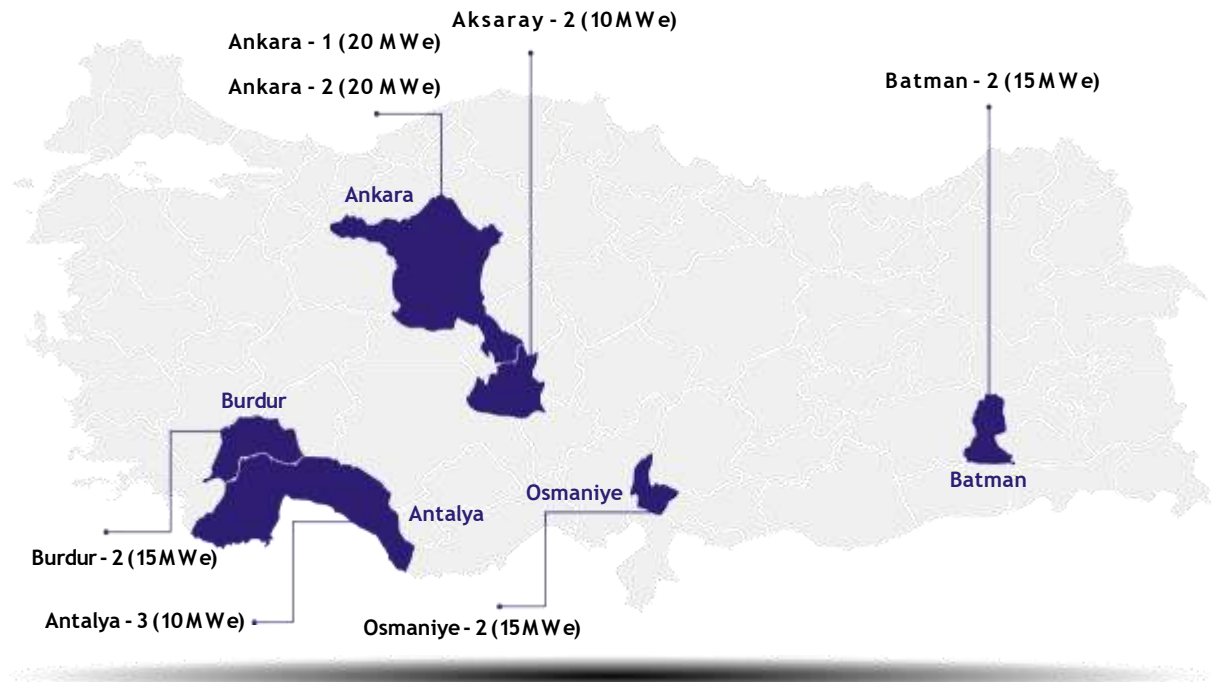
On 15.08.2022, the official letter stating that the pre-license applications for Burdur-2 (15 MWe) and Osmaniye-2 (15 MWe) YEKA SPP-3 projects was approved by the "Energy Market Regulatory Authority" Board was notified to our company

Pre-licence of YEKA SPP-3 Antalya-3(10 MWe) project was approved by 'Energy Market Regulatory Authority' with decision number 11285-17 dated on 13.11.2022 and the original of the pre-licence has been delivered to our company dated on 19.10.202

Pre-licence of YEKA SPP-3 Batman-2(15 MWe) project was approved by 'Energy Market Regulatory Authority' with decision number 11372-19 dated on 10.11.2022 and the original of the pre-licence has been delivered to our company dated on 15.11.202

Environmental Impact Assessment have started for four projects.

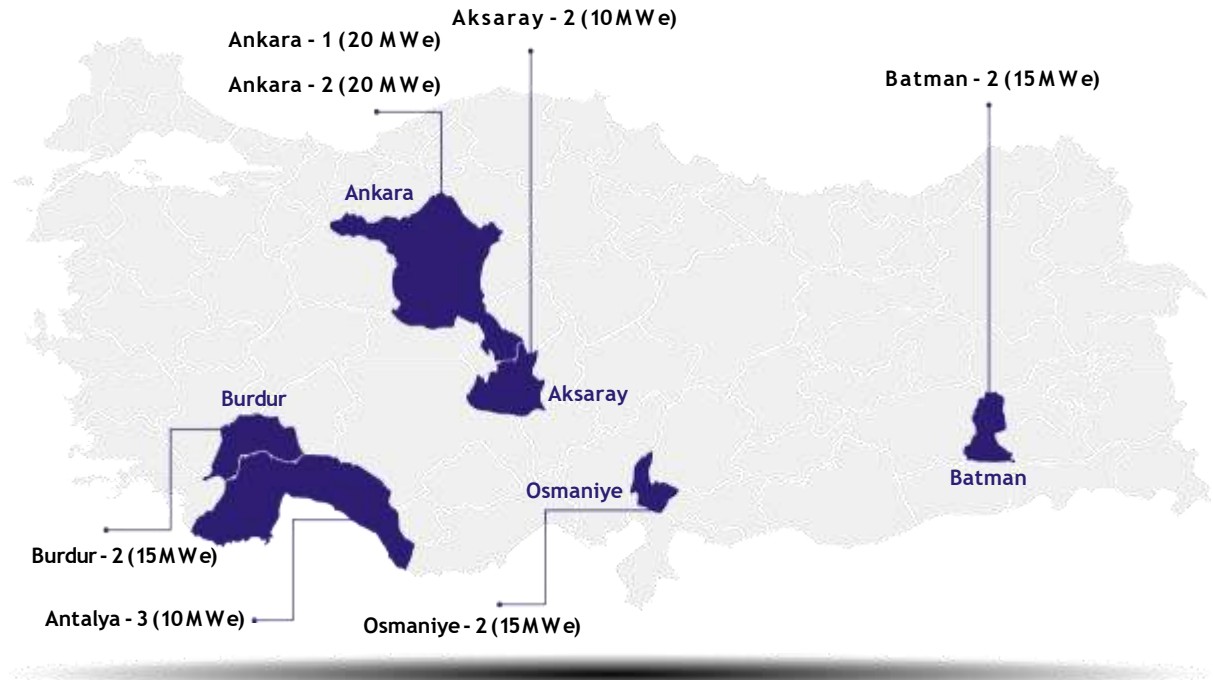
The license period to be granted for each SPP to be installed under the Agreement is 30 (thirty) years. Payments for each Solar Power Plant to be established under the Agreement will be made within the scope of YEKDEM (Renewable Energy Resources Support Mechanism) over the "current unit electrical energy purchase prices" to be determined in 3-month periods from the date of the tender for the first 15 years from the Agreement signing date.



### > Solar Power Plant Tender (YEKA-3)

The Energy Market Regulatory Authority (EPDK) has initiated the Environmental Impact Assessment (EIA) processes for the pre-licensed projects of Burdur-2-1 (15 MWe), Osmaniye-2-4 (15 MWe), Antalya-3-19 (10 MWe), and Batman-2-6 (15 MWe). The Environmental Impact Assessment (EIA) has been approved by the Ministry of Environment, Urbanization, and Climate Change for our Burdur-2-1 (15 MWe) and Osmaniye-2-4 (15 MWe) projects.

The "Positive Environmental Impact Assessment" decision has been issued by the Ministry of Environment, Urbanization, and Climate Change of the Republic of Turkey for our Antalya-3-19 (15 MWm/10 MWe) Project.





## Completed EPC Activities

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Orjin Gayrimenkul Yatırım İnşaat A.Ş for the turnkey installation of the "TURNKEY SELF-CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet İzmir İstinye Park Mall and Orjin Maslak İş Merkezi's electricity need. The relevant agreement involves end to end project, including land and project development, licensing, EIA and zoning process. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 29,518,132.46 (TRY 580,326,484.16+VAT).

Within the scope of EPC activities of our Company, a contract was signed dated on 23.12.2021, between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Özel Salihli Güven Sağlık Hizmetleri A.Ş. "Medigüneş Hastanesi", for the turnkey installation of the LAND TYPE SOLAR POWER PLANT. The contract price of the project is TRY 9,640,062.57 (USD 774,084,60) excluding VAT and to it will be held in Manisa. Mentioned in the contract installation of Land type Solar Power Plant has been completed and accepted by relevant institutions and solar power plant has started energy production.

## > Completed EPC Activities

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Eti Soda Üretim Pazarlama Nakliyat ve Elektrik Üretim San. ve Tic. A.Ş, for the turnkey installation of the "TURNKEY SELF-CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet the electricity needs of Eti Soda Factory in Ankara/Beypazarı. The relevant agreement involves end to end project, including land and project development, licensing, EIA and zoning process. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 2,490,045.74 (TRY 67,184,920.13+VAT).

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Güneş Plastik Kalıp Sanayi Ve Ticaret A.Ş, for the turnkey installation of the "TURNKEY SELF-CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet the electricity needs of plastic factory of company located in Eskişehir and Gebze. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 2,550,548.00 excluding VAT. (TRY 72,196,576.85+VAT).

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Mavi Tur Bodrum Mavi Turizm San. ve Tic. A.Ş for the turnkey installation of the "TURNKEY SELF CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet the electricity needs of La Quinta by Wyndham Oteli in Aydın/Nazilli. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 654,500.00 (TRY 18,637,476.55 +VAT).

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Tatış Eğitim ve Öğretim İşletmeciliği San.Tic.A.Ş. for the turnkey installation of the "TURNKEY SELF CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet the electricity needs of İzmir Özel Türk Koleji in İzmir/Dikili. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 654,500.00 (TRY 18,637,476.55 +VAT).

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## > Rooftop EPC Activities

Within the scope of our company's turnkey contracting activities for solar power plants, Esenboğa Elektrik Üretim A.Ş. and Güzel Enerji Akaryakıt A.Ş. (Total Türkiye), one of the group company of OYAK, signed a contract about "Rooftop Self-Consumption Solar Power Plant Installation"

The pilot project to be carried out at Total Güzelce Station will be the first in our country and will be one of the few concept fuel stations in the world with its advanced engineering solutions and high technology infrastructure.

The contract price is 1,673,075 Turkish Liras (125,000 USD) excluding VAT.

Within the scope of Solar Power Plant EPC activities of our company, an agreement has been signed between Esenboğa Elektrik Üretim A.Ş. and Ark İnşaat Sanayi ve Tic. A.Ş., subsidiary of Koç Group, for the turnkey installation of the "Self-Consumption Rooftop and Facade Solar Power Plant" of the Ford Otomotiv Sanayi A.Ş.. With a power of 3.6 MW, roof and facade solar power plant will be applied to Yeniköy Facilities Welding Building located in Başiskele District of Kocaeli Province which is under the administration of the Ford Otomotiv Sanayi A.Ş.. By using advanced technology of transparent solar panels on the side facade, sunlight will illuminate the interior and also electricity will be produced. In addition, on this special project, solar panels will be placed on the rooftops and electricity will be produced from solar energy, while greatly contributing to the reduction of carbon emissions. As the best and most innovative bidder, the price will be EUR 2,665,000 (TRY 46,547,991+VAT) excluding VAT.

Within the scope of Solar Power Plants EPC activities of our company, a contract was signed between Esenboğa Elektrik Üretim A.Ş. and Mefa Endüstri A.Ş. for the turnkey installation of the "SELF-CONSUMPTION ROOFTOP SOLAR POWER PLANT". The contract price of the project is USD 2,204,510.84 (TRY 32,171,088) excluding VAT and to be built in Ankara, Bolu and Tekirdag. Mentioned in the contract installation of Solar Power Plant have been completed and commissioning of TEDAŞ (Turkish Electricity Distribution Company) has been completed.

Within the scope of Solar Power Plants EPC activities of our company, a contract was signed between Esenboğa Elektrik Üretim A.Ş. and the MAQUET CARDIOPULMONARY MEDİKAL TEKNİK SAN. TİC. LTD. ŞTİ. incorporate of Getinge AB located in Sweden, for the turnkey installation of the "SELF-CONSUMPTION ROOFTOP SOLAR POWER PLANT". It is the first SPP project to be build in Antalya Free Zone and our contract price is USD 993,643.20, excluding VAT. (TRY 14,525,176+VAT). Mentioned in the contract installation of Solar Power Plant have been completed and commissioning of TEDAŞ (Turkish Electricity Distribution Company) has been completed.



## > Rooftop EPC Activities

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Esenboğa Elektrik Üretim A.Ş. and Kadifeteks Mensucat San. A.Ş. for the turnkey installation of the "SELF-CONSUMPTION ROOFTOP SOLAR POWER PLANT". With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The contract price of the project is USD 3,213,000.00 (TRY 49,327,904+VAT) excluding VAT. Mentioned in the contract installation of Solar Power Plant have been completed and commissioning of TEDAŞ (Turkish Electricity Distribution Company) has been completed dated on 17.01.2023.

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Esenboğa Elektrik üretim A.Ş. and Eczacıbaşı Yapı Gereçleri Sanayi ve Ticaret A.Ş., subsidiary of Eczacıbaşı Holding, for the turnkey installation of the "SSG Bozuyük factory self-consumption rooftop solar power plant". With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The contract price of the project is USD 2.417.867,00 (TRY 38,174,735+VAT) excluding VAT. Mentioned in the contract installation of Roof type Solar Power Plant has been completed and accepted by relevant institutions and solar power plant has started energy production.

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Esenboğa Elektrik üretim A.Ş. and Vitra Karo Sanayi ve Ticaret A.Ş., subsidiary of Eczacıbaşı Group, for the turnkey installation of the "Vitra Karo Bozuyuk factory self-consumption rooftop solar power plant". With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The contract price of the project is USD 2.113.852,00 (TRY 34,000,464+VAT) excluding VAT. Mentioned in the contract installation of Roof type Solar Power Plant has been completed and accepted by relevant institutions and solar power plant has started energy production.

contract has been signed between Esenboğa Elektrik Üretim A.Ş. and Mercedes Benz Türk A.Ş. for the turnkey installation of the "SELF-CONSUMPTION ROOFTOP SOLAR POWER PLANT". With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The contract price of the project is USD 3.420.902,00 (TRY 63.513.493 +VAT) excluding VAT. Mentioned in the contract installation of Roof type Solar Power Plant has been completed and accepted by relevant institutions and solar power plant has started energy production.

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## > Rooftop EPC Activities

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Bossa Ticaret ve Sanayi İşletmeleri T.A.Ş. for the turnkey installation of the "TURNKEY SELF-CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet Bossa Ticaret's electricity need. The relevant agreement involves end to end project, including land and project development, licensing, EIA and zoning process. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 7,807,800.00 (TRY 242,979,516.78 +VAT).

Within the scope of turnkey contracting activities (EPC) for solar power plants of our company, a contract has been signed between Naturel Yenilenebilir Enerji Ticaret A.Ş. and Oğuz Tekstil San. ve Tic. A.Ş. for the turnkey installation of the "TURNKEY SELF-CONSUMPTION LAND TYPE SOLAR POWER PLANT" to meet Oğuz Tekstil's electricity need. The relevant agreement involves end to end project, including land and project development, licensing, EIA and zoning process. With this investment, electricity will be produced from solar energy and it will also contribute greatly to the reduction of carbon emissions. The project is USD 13,013,000.00 (TRY 404,965,861.30 +VAT).

## BATTERY SOLAR POWER PLANT INVESTMENTS:

### CAPACITY INCREASE WITH STORAGE INVESTMENTS:

+		SOLAR POWER PLANTS	SPP/WPP	STORAGE
			MWm	MWh
1	ANATOLİA YENİLENEBİLİR ENERJİ ANONİM ŞİRKETİ (MARGÜN ENERJİ)	SOLAR POWER PLANTS WITH BATTERY	75	50
2		SOLAR POWER PLANTS WITH BATTERY	150	100
3		SOLAR POWER PLANTS WITH BATTERY	75	50
4		SOLAR POWER PLANTS WITH BATTERY	225	150
5		SOLAR POWER PLANTS WITH BATTERY	20	13
6		SOLAR POWER PLANTS WITH BATTERY	20	13
7		SOLAR POWER PLANTS WITH BATTERY	167	114
8		SOLAR POWER PLANTS WITH BATTERY	45	30
9	ESENBOĞA BATAARYA SİSTEMLERİ VE ENERJİ YATIRIMLARI A.Ş.	SOLAR POWER PLANTS WITH BATTERY	75	50
10	ESENBOĞA BATAARYA SİSTEMLERİ VE ENERJİ YATIRIMLARI A.Ş.	SOLAR POWER PLANTS WITH BATTERY	75	50
11	NATUREL BATARYA SİSTEMLERİ VE ENEJİ YATIRIMLARI A.Ş.	SOLAR POWER PLANTS WITH BATTERY	75	50
12	NATUREL BATARYA SİSTEMLERİ VE ENEJİ YATIRIMLARI A.Ş.	SOLAR POWER PLANTS WITH BATTERY	75	50
13	NATUREL BATARYA SİSTEMLERİ VE ENEJİ YATIRIMLARI A.Ş.	WIND POWER PLANTS WITH BATTERY	72	72
14	NATUREL BATARYA SİSTEMLERİ VE ENEJİ YATIRIMLARI A.Ş.	WIND POWER PLANTS WITH BATTERY	79,2	79,2
15	NATUREL BATARYA SİSTEMLERİ VE ENEJİ YATIRIMLARI A.Ş.	WIND POWER PLANTS WITH BATTERY	72	72
TOTAL			1300,2	943,2

### Establishment of Naturel Batarya Sistemleri ve Enerji Yatırımları A.Ş.

It was decided to establish a new company with the title of Naturel Batarya Sistemleri ve Enerji Yatırımları A.Ş., with a capital of TRY 10.000.000., as a 100% subsidiary of our company.

With our new company within the established Naturel Yenilenebilir Enerji will be produced electricity generation based on renewable energy resources and will be planned to invest Electricity Storage Facilities.

### Investment of Wind Power Plants with Battery Operated:

Naturel Batarya Sistemleri ve Enerji Yatırımları A.Ş. which is a 100% subsidiary of Naturel Yenilenebilir Enerji Ticaret A.Ş. has applied to EMRA (Energy Market Regulatory Authority) for 3 separate Battery Operated Wind Power Plant to establish a Wind Power Generation Plant with a total power of 223,2 MWm / 223,2 MWe and to establish battery electric storage facility with a capacity of 223,2 MWh integrated into these power plants.

### NATUREL BATARYA A.Ş. Battery-Integrated Wind Energy Power Plant Investment Developments:

Within the scope of the application submitted, the Energy Market Regulatory Authority (EPDK) was unable to provide a positive response to our pre-license application for storage SPP capacity due to the capacity constraints of Turkish Electricity Transmission Corporation (TEİAŞ) and distribution companies.

Land development activities are currently in progress for new energy storage solar power plant projects in various regions.

## BATTERY SOLAR POWER PLANT INVESTMENTS:

Soleil Yenilenebilir Enerji A.Ş which is 100% subsidiary of Margün Enerji Üretim Sanayi ve Ticaret A.Ş has been granted a production license by the Energy Market Regulatory Authority (EPDK) on 30.07.2020 in accordance with Law No. 6446 on the Electricity Market and relevant regulations, to carry out production activities for 49 years, starting from 30.07.2020, for the Özmen-1 Solar Power Plant project based on solar energy in Muğla province. With this license, it sells the electricity it produces at a price of 13.3 USD cents per kWh for a period of 10 years starting from the temporary acceptance date of 23.10.2020, under the state purchase guarantee in accordance with Laws No. 5346 and No. 6094

In accordance with the "Regulation on Storage Activities in the Electricity Market" published on 19.11.2022 the provision has been added that "Legal entities holding a production license can establish an integrated storage unit within a licensed production facility." In accordance with this, an application has been submitted on 08.11.2023 to the Energy Market Regulatory Authority (EPDK) to install an integrated storage unit with a capacity of 2.064 MWp for our Özmen-1 GES project with an installed capacity of 20.17 MWp.

## Electricity Market Supply License Application:

Anatolia Yenilenebilir Enerji A.Ş which is a 100% subsidiary of Margün Enerji has applied to to the Energy Market Regulatory Authority (EPDK) as of today to obtain a supply license in the electricity market.

With the acquisition of the relevant license, our company will operate as a licensed firm for wholesale and/or retail purchase and sale of electricity, trade, import, export, and other commercial activities. In addition to that, in the field of renewable energy, also focusing on the buy and sale, import, and export of green energy, the company aims to reduce fossil fuel dependency and contribute to the reduction of carbon footprint, taking steps towards a sustainable future. We will keep the public informed about any updates in this regard.

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# Subsidiaries Tangible Assets Financial Investments

NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş



## > Subsidiaries:

Title	Controlling Interest 31.03.2024
Esenboğa Elektrik Üretim A.Ş.	%69,7
Naturel Batarya Sistemleri ve Enerji Yatırımları A.Ş	%100
Esenboğa Batarya Sistemleri ve Enerji Yatırımları A.Ş	%69,7
Margün Enerji Üretim Sanayi ve Ticaret A.Ş.	%52,89
Bosphorus Yenilenebilir Enerji A.Ş.	%52,89
Agah Enerji Üretim Sanayi ve Ticaret A.Ş	%52,89
Angora Elektrik Üretim A.Ş.	%52,89
Anatolia Yenilenebilir Enerji A.Ş.	%52,89
Soleil Yenilenebilir Enerji Tic. A.Ş.	%52,89
Enerji Teknolojileri Yazılım A.Ş.	%52,89
Troya Yenilenebilir Enerji Ticaret A.Ş.	%52,89
Title	Controlling Interest 31.03.2024
Enda Enerji Holding A.Ş.	%16,07

### ENDA Status of IPO:

On 02.04.2024, the required application documents for the public offering of TRY 100,000,000 nominal value shares to be issued by increasing the issued capital of Enda Enerji Holding A.Ş., of which we became the largest shareholder by acquiring 30.39% on 20.01.2023, from TRY 345,477,486 to TRY 445,477,486 within the registered capital ceiling of TRY 600,000,000 were submitted to the Capital Markets Board.



Subsidiaries under Margün Enerji Üretim A.Ş., a 69.7% subsidiary of Esenboğa Elektrik Üretim A.Ş., which is our company's 75.61% Subsidiary;

Company Name	Share Capital (%)
Bosphorus Yenilenebilir Enerji A.Ş.	%75,61
Agah Enerji Üretim Sanayi ve Ticaret A.Ş.	%75,61
Angora Elektrik Üretim A.Ş.	%75,61
Anatolia Yenilenebilir Enerji A.Ş.	%75,61
Soleil Yenilenebilir Enerji Tic.A.Ş.	%75,61
Enerji Teknolojileri Yazılım A.Ş.	%75,61
Troya Yenilenebilir Enerji Tic.A.Ş.	%75,61



**Company's Subsidiaries;**

The physical images of the solar power plants owned by the company and the companies given in the table above are shown below.

**ANKARA / AKYURT / UZUNLAR KÖYÜ****ANKARA / KIZILCAHAMAM / PAZAR KÖYÜ**



**\*NEVŞEHİR SANTRAL GÖRÜNTÜSÜ**



**KONYA SELÇUKLU**



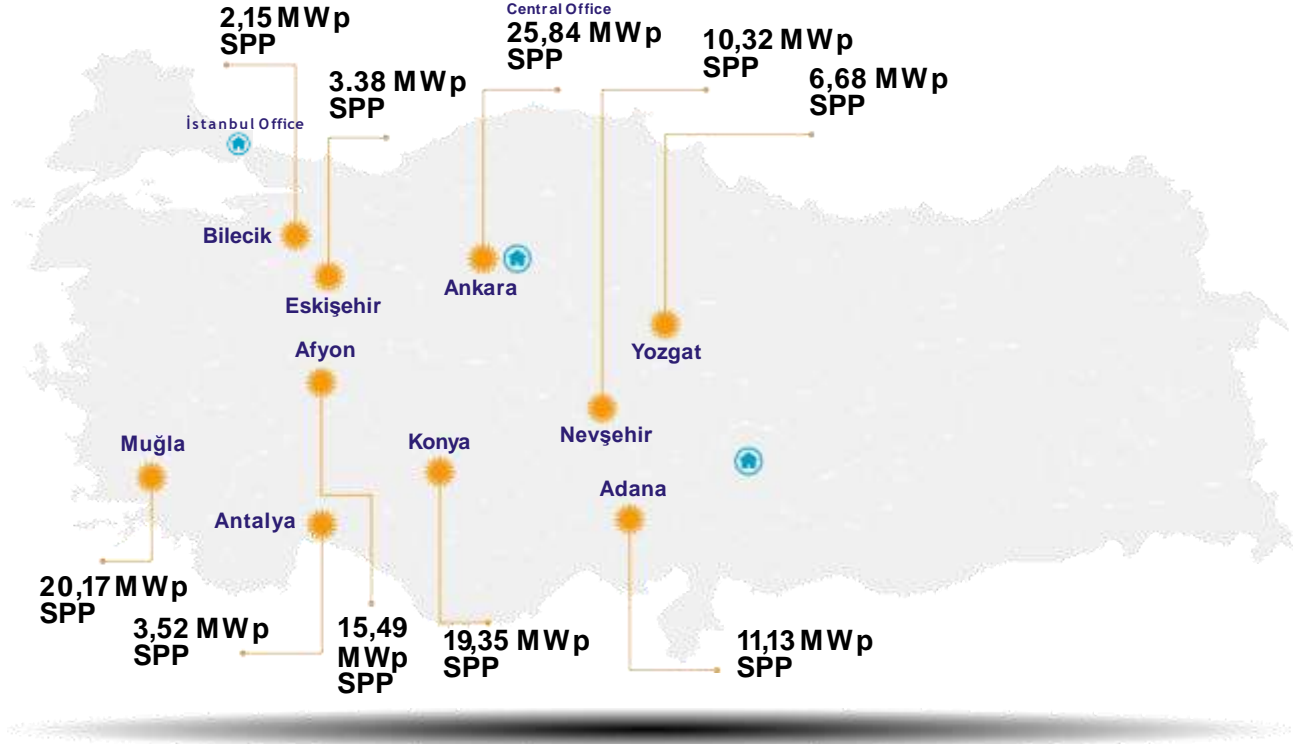


## ESKİŞEHİR, SİVRİHİSAR



## MUŞLA, MİLAS





Income Distribution by Energy Produced in SPPs and Company Activities				
Net Sales TRY	31.03.2024	%	31.03.2023	%
Electric Generation	158.805.673	15	165.959.959	62
EPC Activities	905,523,753	85	101.544.452	38
TOTAL	1.064.329.426	100	267.504.411	100

The company's 26 subsidiaries between 2016 and 2017, and 40 subsidiaries at the end of 2020, by merging companies in the first quarter of 2021, reducing them to 7 subsidiaries. It has 12 direct and indirect subsidiaries as of 31.03.2024 with the companies acquired in this period. All current indirect subsidiaries operate in the field of energy production and have been established in Turkey. The companies do not have any debts arising from their capital commitment, and their capital has been fully paid.



## General Information About Solar Energy Sector



# 3

## > Overview of World Energy Markets

Electric energy is a type of secondary energy produced from primary energy sources such as hydro, coal, natural gas, other petroleum products, nuclear fission, solar, wind, geothermal, biomass.

Although electricity generation was theoretically developed in the years 1820-1830, practical wide-ranging production started in 1880. Although the first power plants were Hydroelectric and Coal power plants, later Natural Gas power plants also played a major role in electricity generation. In addition to these three technologies, together with the Nuclear Power Plants, which started to be established increasingly after the 1970s, these four technologies traditionally constituted almost all of the world's electricity production.



Electrical energy is a product that must be consumed when it is produced due to storage difficulties, in other words, the supply must be ready when the demand occurs, and it also has a high strategic importance for the states. For this reason, the electricity sector has developed under the state monopoly in most of the countries around the world until the 1990s. In the 1990s, this sector started to be privatized in the world and the open market of the sector began to form.

Loan financing has always been difficult due to the huge size of conventional power plants, large investment amounts and problems such as price stability and demand stability in electricity sales. In order to overcome these difficulties, countries have provided long-term price and purchase guarantees to companies that will invest in power plants. This is also the case for Turkey. In the 2000s, the free market of the electricity sector has settled in developed countries or has become close to settlement. Important steps have been taken in the free market in developing countries. Incentives and guarantees given for Hydro, Coal and Natural Gas power plants, which are traditional technologies, have decreased in the free market process and in some countries this has completely disappeared. Price guarantees and purchase guarantees have also decreased for another traditional technology, Nuclear Power Plants

In the mid-1990s, wind power plants, which are clean and renewable energy sources, started to enter the system in very small amounts. In the 2000s, Solar Power Plants were also started to be established, albeit in small quantities. However, at that time, due to the high installation costs of both wind power plants and solar power plants, it could not compete with traditional technologies in free market conditions. Wind and Solar power plants have been subsidized within the framework of the goals of developed countries, especially Germany, for a sustainable, cleaner world. High priced government procurement guarantees were given for these facilities and their establishment was ensured. Thanks to these incentives, large R&D investments have been made in renewable technologies, their efficiency has been increased, innovations have accelerated and costs have decreased significantly.

In the intervening 20 years, especially Solar Energy has become the cheapest energy source in many parts of the world. In the last few years, Solar Energy has risen to the first place among the most established power plants in the world. For example, in 2017, the share of solar energy in newly established power plants increased to 38%, wind energy to 20%, and solar energy ranked first and wind second.<sup>1</sup> In Turkey, as will be described in detail below, it has been promoting renewable energy sources and has paved the way for these investments. According to the report prepared by Energywatch Group, it is expected that the share of energy produced by solar energy in all primary energy sources in the world will be 69% in 2050.<sup>2</sup>

<sup>1</sup><http://www.solarpowereurope.org/wp-content/uploads/2018/09/Global-Market-Outlook-2018-2022.pdf>

<sup>2</sup>[http://energywatchgroup.org/wpcontent/uploads/EWG\\_LUT\\_100RE\\_All\\_Sectors\\_Global\\_Report\\_2019.pdf](http://energywatchgroup.org/wpcontent/uploads/EWG_LUT_100RE_All_Sectors_Global_Report_2019.pdf)



# Legislation of Solar Electricity Generation and Naturel Yenilenebilir Enerji Ticaret A.Ş.

**Naturel** ENERJİ

The RER (Renewable Energy Resources) law numbered 5346, dated 10.5.2005, aims to expand the use of renewable energy sources for electrical energy production, to bring these resources to the economy in a reliable, economic and quality manner, to increase resource diversity, to reduce greenhouse gas emissions, to utilize waste, to protect the environment and to achieve these objectives. It is a law that includes the procedures and principles regarding the development of the manufacturing sector and the protection of renewable energy resource areas and the use of electrical energy obtained from these sources.

In the RER Law No. 5346, a purchase guarantee for all renewable resources at a price of 5.5 Euro cent

/ kWh has been introduced. Despite the increase in the use of wind and hydraulic resources, since the determined incentive price was not sufficient for other renewable resources, especially solar energy, the expected developments in these areas could not be achieved. For this reason, by making amendments to the Law in question, an incentive mechanism on source basis was introduced with the “Law on the Amendment of the Law on the Use of Renewable Energy Resources for the Purpose of Generating Electrical Energy” dated 29.12.2010 and numbered 6094, published in the Official Gazette dated 08.01.2011. In the Law No. 6094, price tables were updated and entered into force for supporting the use of renewable energy sources. Accordingly, the incentives given to electrical energy to be obtained from solar energy and additional incentives to be given in the case of domestic production of solar energy systems are shown in the tables I and II below. Article 6 -(1): The prices in the Table I attached to this Law are applied for ten years for generation license holders subject to the RERSM (Renewable Energy Resource Support Mechanism) that have entered or will enter the operation from 18.5.2005 to 31.12.2015. According to the decision of the Council of Ministers published in the Official Gazette dated 5.12.2013 and numbered 28842 and taken on 18.11.2013, the final commissioning dates of the generation plants subject to the RERSM have been extended from 31.12.2015 to 01.07.2021.

Electricity generation plants based on Renewable Resources, which have been provisionally accepted before July 1, 2021, will be able to eligible for the following incentives for 10 years.

Type of Renewable Energy Sources	Supported Price (USD cent/kWh)
Hydroelectrical	7,3
Wind	7,3
Geothermal	10,5
Biomass	13,3
Solar	13,3

### Unlicensed Electricity Generation Regulation

Within the framework of the Unlicensed Electricity Generation Regulation, which entered into force on October 2, 2013, natural or legal persons are able to apply for to build an Unlicensed Electricity Generation Facility with an upper limit of 1 MW in condition of owning an electricity consumption facility as house, workplace, business, manufacturing facility, etc

With this regulation, 7482,62 MW Solar Power Plant in Turkey has been activated as of August 2022. All of them benefit from 13.3 dollar cent / kWh electricity purchase guarantee for 10 years.

88 power plants belonging to Naturel Yenilenebilir Enerji have been designed, built, accepted and operated within the framework of the above-mentioned RER law no 5346, the law on the amendment number 6094, the decision of the Council of Ministers dated 18 November 2013 and the Unlicensed Electricity Generation Regulation. The electricity generated by these power plants for 10 years from the date of provisional acceptance will be sold to the system at a price of 13.3 dollar cent / kWh. The useful life of the plant is at least 50 years and the electricity produced after the first 10 years will be sold in the free market.

## Licensed Electricity Generation Regulation

Licensed Electricity Generation Regulation dated November 2, 2013 regulates the establishment and operation of Licensed Solar Power Plants.

Our company has 1 licensed power plant in Muğla / Milas with an installed power of 20.17 MWp. According to this regulation, TEİAŞ will announce capacity on MW basis for Solar Power Plants to be connected to the system in certain periods and in certain provinces. It is projected that the developed projects will compete in order to gain these capacities. This contest is shaped on the basis of proposing a contribution amount to be paid to TEİAŞ in Turkish Lira per MW from the project owner companies in case of multiple applications for a region and submitting it in a closed envelope and giving the capacity in the relevant region to the bidder.

TEİAŞ first announced a total of 600 MW Solar capacity in 29 regions and the projects were entered into the competition in 2014 and 2015, and as a result, the 582 MW project was awarded pre-license. Approximately 140 MW of these projects are currently in operation and approximately 200 MW are under construction. TEİAŞ has not announced a capacity for the second time after the capacity determined as 600 MW.

Within the scope of the Balancing and Settlement Regulation, The electrical energy commercial operations of the Özmen 1 GES Production Licensed energy plant with license capacity and a plant current capacity of 14 MWe which is established and in operation in the Milas district of Muğla province are carried out by our company. Within the scope of the Board Decision dated 12/05/2022 and numbered 10971, the increase of the electrical capacity from 14 MWe to 16 MWe has been approved by relevant distribution institution and Turkish Electricity Transmission Corporation and with this increase of the capacity, it has been observed that 606.17 MWe capacity has been produced more during June to September 2022 periods. With the support of the YEKDEM and using of equipment which is produced in Turkey, hourly operational transactions are carried out in the day-ahead and intraday markets over total unit price at 13.74 \$cent/kWh. As a result of hourly buying-selling transactions in the intraday market, our weighted average selling price rise up to 13,90 \$cent/kWh

## Renewable Energy Resource Area (RERA)

In accordance with the RERA regulation published in the official gazette dated October 9, 2016, dated 29852, with the decision of the Council of Ministers dated July 16, 2012, a competition was launched to establish a 1000 MW Solar Power Plant in the Energy Specialized Zone in Konya Karapınar region. The competition was held on the principle of a downward auction from the ceiling price of 8 dolarcent / kWh and the competition was concluded with a price of 6.99 dolarcent / kWh. This price is valid for 15 years following the connection agreement. The second RERA applications and competition were planned and announced for January 2019, but were canceled.

For the third RERA competitions, applications were received between 8-12 March 2021 for the allocation of a total of 1000 MWe connection capacities, each between 10 and 20 MW, in 74 competitions in 36 provinces. The competitions were completed between 27.04.2021 and RERA Usage Rights Agreement ("Agreement") for total 105 MWe capacity allocation (Osmaniye-2 15 MWe, Burdur-2 15 MWe, Batman-2 15 MWe, Antalya-3 10 MWe, Ankara-2 20 MWe, Aksaray-2 10 MWe, Ankara-1 20 MWe), won by our company's 100% Subsidiary Margün Enerji Üretim Sanayi ve Ticaret A.Ş. ("Margün"), was executed between the Administration and Margün on 1 July 2021 and process has been started.

### **New Unlicensed Electricity Generation Regulation dated May 12th, 2019**

With this regulation, the way for self-consumption roof solar projects to transfer the electricity that they produce but cannot consume to the grid by netting method and take it back when they need it. This will cause an increase in Roof Solar project installations in the coming years.

Green Deal Action Plan in Turkey

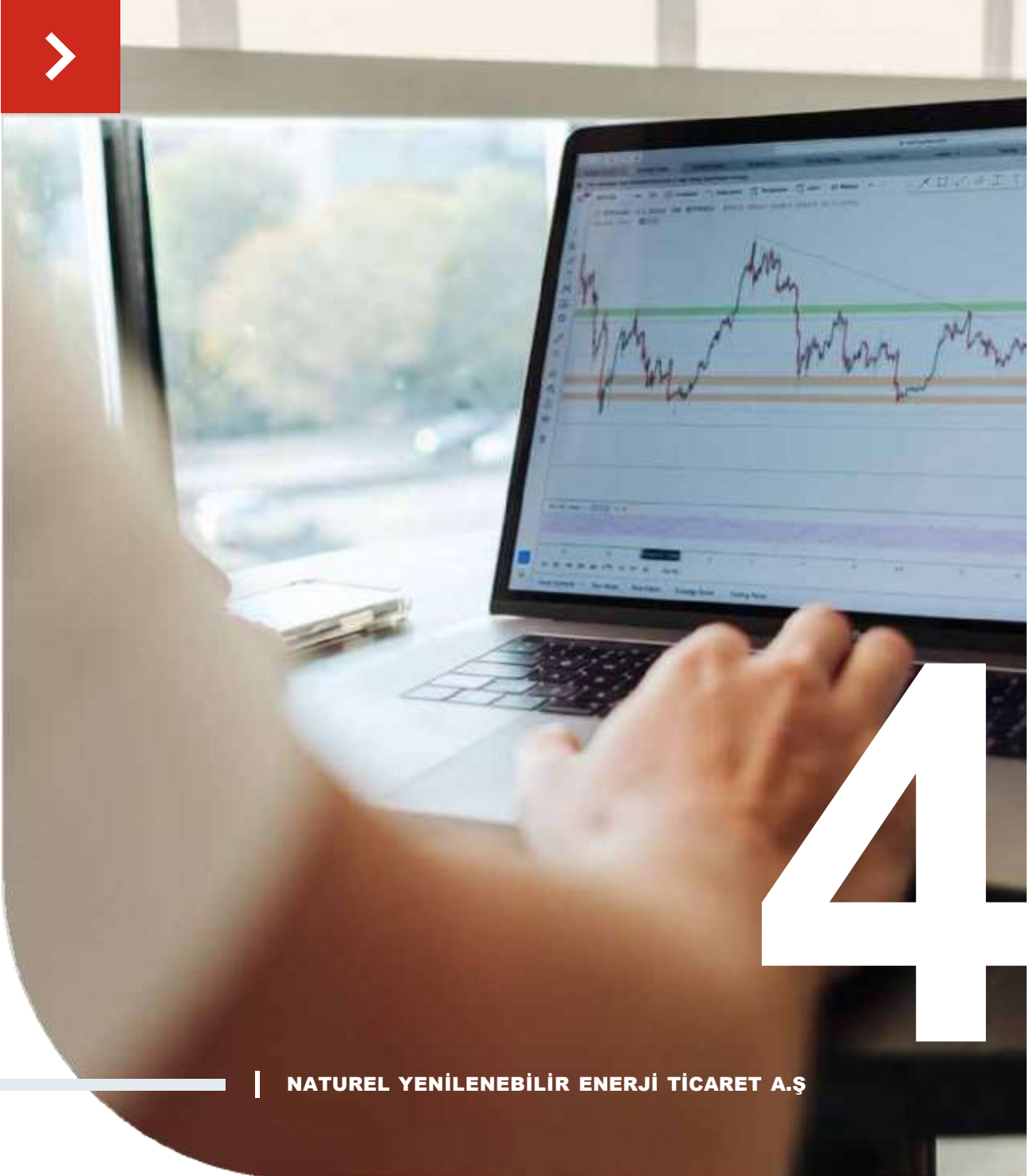
The "Green Reconciliation Action Plan", which aims to ensure our country's adaptation to the policies to combat climate change, which has gained momentum in the international trade order in recent years, and which is a roadmap that will strengthen our competitiveness in exports, was published in the Official Gazette dated 16 July 2021. The most important topics can be shown as border carbon regulation, green finance and clean, economical and secure energy supply. In parallel with our National Energy and Mining Policy, an annual installed capacity of 1000 MW of wind energy and solar energy will be developed until the end of 2027.

### **Unlicensed Electricity Generation Regulation**

On the 01.10.2022, with the changing of the unlicense Electricity Production regulation which came into force after being published in official gazette, a regulation has been made to remove the obligation for production and consumption facilities in the same distribution region. In addition, even if they are supplying electricity from different supplier company, many consumer will be able to netting with the same production facility. In this case, it can be predicted that the number of unlicensed solar power plants will increase day by day.

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# Revenues and Performance





## > Financial Statements

The balance sheet and income statement of the company for the interim period 01.01.2024 - 31.03.2024 are presented below. The company's balance sheet and income statement are prepared on a consolidated basis.

Condensed Balance Sheet (TRY)		
(TRY)	31.03.2024	31.12.2023
Current Assets	2,429,812,883	1,670,771,628
Non-current Assets	15,358,079,707	14,425,207,019
Total Assets	17,787,892,590	16,095,978,647
Current Liabilities	2,453,019,653	1,949,634,995
Non-Current Liabilities	3,620,779,787	3,748,181,318
Equity	11,714,093,150	10,398,162,334
Total Liabilities	17,787,892,590	16,095,978,647

Consendensed Income Statement (TRY)		
(TRY)	31.03.2024	31.03.2023
Revenue	1,064,329,426	267,504,411
Operating Profit/Loss	-39,521,844	33,246,884
Operating Profit/Loss Before Tax	1,169,228,390	735,257,329
Net Profit/Loss	1,126,518,530	535,356,416

Company's financial ratios are presented below:

Financial Ratios	Dönem 31.03.2024	Dönem 31.12.2023
EBITDA Margin	6,10	46,39
Total Debts / Total Assets	34,15	35,40
Total Equity / Total Assets	65,85	64,60
Gross Profit Margin (Gross Sales Profit / Net Sales)	8,38	15,22

## Generation

Naturel Yenilenebilir Enerji Ticaret A.Ş.			
City	Total Number of Plants	Total Installed Power (MWp)	Total Generation between January-March (kWh)
Ankara	23	25.84	6,681,487
Yozgat	6	6.68	1,805,432
Nevşehir	9	10.32	2,907,356
Afyon	14	15.49	4,617,400
Konya	17	19.35	5,822,976
Antalya	4	3.52	1,248,938
Eskişehir	3	3.38	1,060,884
Adana	10	11.13	3,487,064
Bilecik	2	2.15	561,827
Muğla	1	20.17	6,912,656
<b>Total</b>	<b>89</b>	<b>118,03</b>	<b>35,106,010</b>

# Risks



# 5

NATUREL YENİLENEBİLİR ENERJİ TİCARET A.Ş

## > Risk Management Policy and Risk Management Committee

The company manages its risks through the Audit Committee and the Risk Management Committee.

### **Audit Committee:**

Ziya Akbaş	-	Independent Board Member (Chairman)
Prof. Dr. Uğur Yiğit	-	Independent Board Member (Member)

The duties of the Audit Committee are determined as follows:

To oversee the company's accounting system, disclosure of financial information to the public, independent audit and the functioning and efficiency of the internal control and internal audit system of the Company;

- 1) The selection of the independent audit firm, preparation of independent audit contracts and initiation of the independent audit process, and monitoring the quality of the work of the firm at every stage.
- 2) Selecting the independent audit firm, determining the services to be provided from these firms and submitting them to the approval of the board of directors
- 3) Examining the complaints about the company's financial, internal control and independent audit system, and resolving these complaints. Determining the methods and criteria to be applied to employees within the framework of the confidentiality principle in the Company's accounting and independent audit operations;
- 4) Evaluating the compliance and accuracy of the annual and interim financial statements to be disclosed to the public of the company's accounting principles considering the opinions of the company's responsible managers and independent auditors and notifying them in written to the board of directors, together with their own evaluations;
- 5) To convene at least once every three months, at least four times a year, to record the results of the meeting and to present the decisions taken to the board of directors;
- 6) Announcing the activities and results of meetings in the annual report, indicating the number of written notices made to the board of directors during the accounting period in the annual report;
- 7) Informing the board of directors in writing of its determinations, evaluations and suggestions related to its field of duty and responsibility.

(\*) Independent Board Member Mr. Ziya AKBAŞ was elected as the chairman of the Audit Committee and Independent Board Member Ms. Çiğdem DİLEK was elected as a member of the committee to carry out the activities of the Audit Committee.

### Corporate Governance Committee:

Prof. Dr. Uğur Yiğit	-	Independent Board Member (Chairman)
Hilal Aslan	-	Board Member (Member)
Ziya Akbaş	-	Independent Board Member (Member)
Yücel Çapkın	-	Investor Relations Manager (Member)

The duties of the Corporate Governance Committee are determined as follows.

- 1) Determining whether the corporate governance principles are applied in the company, if not, its justification, and the conflicts of interest arising due to non-compliance with these principles, and making recommendations to the board of directors to improve corporate governance practices;
- 2) Observing the operations of the investor relations department;
- 3) To act as the Nomination Committee, until the incorporation of a Nomination Committee within the Company, (a) Establishing a transparent system for the determination, evaluation and training of candidates suitable for the board of directors and managerial positions with administrative responsibility, and work on determining policies and strategies in this regard (b) Making regular evaluations about the structure and efficiency of the board of directors and submitting their recommendations on changes in these matters to the board of directors
- 4) To act as the Remuneration Committee, until the incorporation of a Remuneration Committee within the Company; (a) Determining the principles, criteria and practices to be used in the remuneration of the members of the board of directors and managers with administrative responsibility, taking into account the long-term goals of the Company and monitoring them; and (b) Submitting suggestions to the board of directors regarding the remuneration to be paid to the members of the board of directors and managers with administrative responsibility, taking into account the degree to which they have achieved the criteria used in remuneration.

(\*) In the Board of Directors meeting held on 10.06.2024, Independent Board Member Ms. Çiğdem DİLEK was elected as the chairman of the Corporate Governance Committee, and Independent Board Member Mr. Ziya AKBAŞ, Board Member Hilal ASLAN, and Head of Investor Relations Yücel ÇAPKIN were elected as members of the committee

### Early Risk Detection Committee:

Ziya Akbaş	-	Independent Board Member (Chairman)
Hilal Aslan	-	Board Member (Member)

Duties of Early Risk Detection Committee:

- 1) Early detection of risks that may endanger the existence, development and continuity of the company, to take necessary precautions regarding identified risks and to carry out studies in order to manage the risk.
- 2) To review the risk management systems at least once a year.

(\*) In the Board of Directors meeting held on 10.06.2024, Independent Board Member Mr. Ziya AKBAŞ was elected as the chairman of the Early Detection of Risk Committee and Board Member Ms. Hilal ASLAN was elected as a member of the committee

**Sustainability Committee:**

Pınar Karaman KAAN	-	Sustainability Committee (Chairman)
Doğukan ŞİMŞEK	-	Sustainability Committee (Member)
Taylan GÖK	-	Sustainability Committee (Member)
Gökhan BAFRA	-	Sustainability Committee (Member)

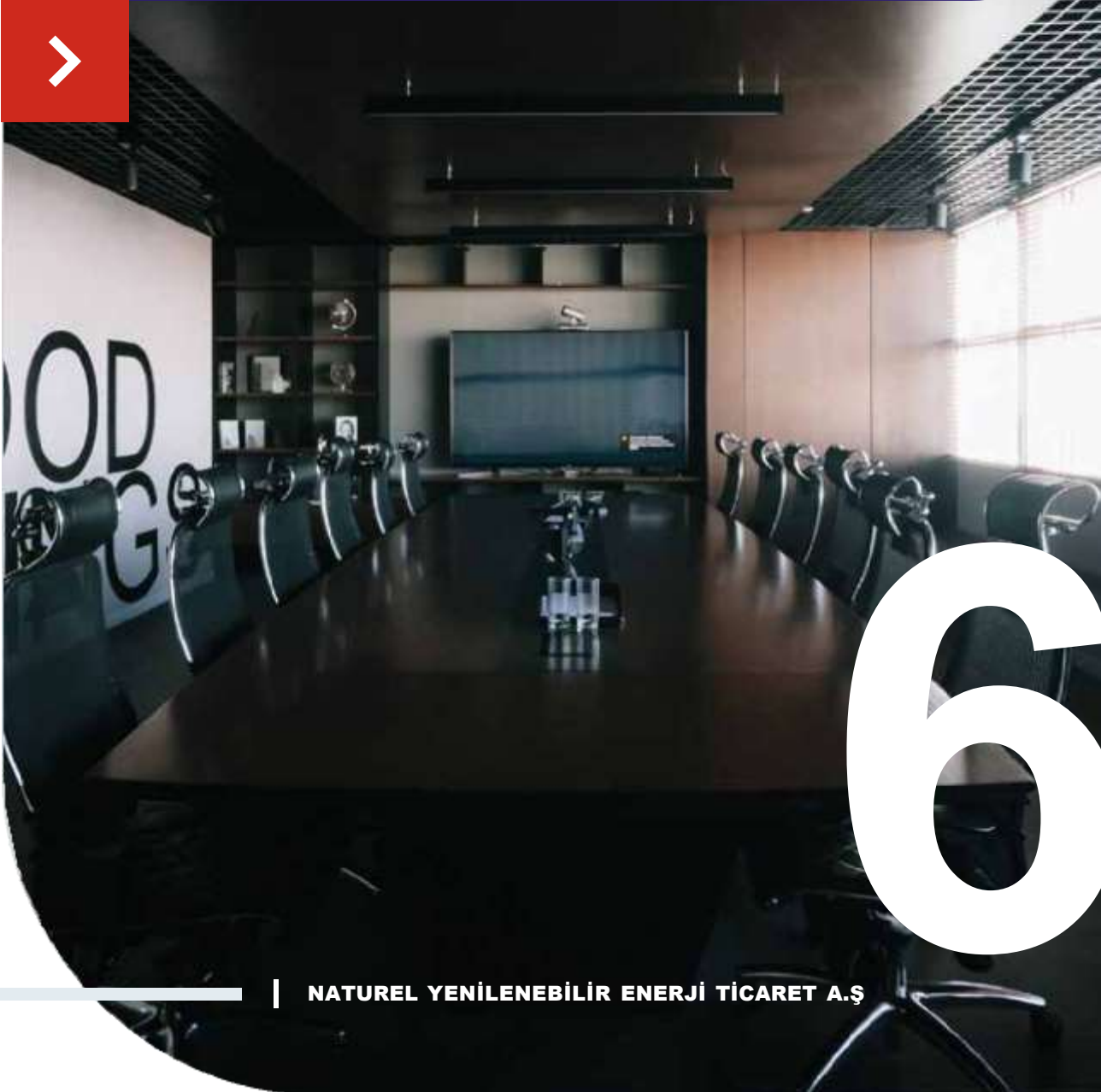
The Sustainability Committee ("Committee") was established on 27.03.2020 in accordance with our Board of Directors Decision No. 8 in order to determine the sustainability strategy, policy and goals of Naturel Yenilenen Enerji Ticaret A.Ş., to carry out the relevant organizational and financial planning, to monitor and audit the sustainability performance, to carry out improvement and development tasks and to report to the Board of Directors. Our company aims to support sustainability studies from the perspective of Human Resources management and to manage our sustainability studies in a participatory and inclusive manner by our company and its subsidiaries.

**Duties and Responsibilities of the Committee**

- 1)The Committee determines whether the Capital Markets Board Sustainability Principles are applied in the Company, the justification if not applied and the conflicts of interest arising from not fully complying with these principles and makes suggestions to the Board of Directors to improve sustainability practices.
- 2)It determines the priority issues, risks and opportunities of the ESF and establishes the appropriate ESF policies. In terms of the effective implementation of these policies, it prepares internal instructions, business procedures, etc., presents these policies to the Board of Directors and makes them public.
- 3)It ensures that its activities in the field of sustainability are carried out by taking into account the needs and priorities of all stakeholders (employees, customers, suppliers and service providers, public institutions, shareholders, non-governmental and non-governmental organizations, etc.



# Financial Benefits Provided to Board of Directors and Senior Executives



## > Attendance Fee, Salary, Premiums, Bonuses and Dividends Provided to Senior Managers

Apart from the monthly paid attendance fees determined by the resolutions of the General Assembly, no other rights or benefits are granted to the Board Members and Auditors. No payments in the nature of performance-based reward have been made to the members of the Board of Directors.

The aim is to ensure that the pricing principles applied by the Company are determined in line with the relevant legislation, activities, and strategies of the Company, in accordance with the Compensation Policy. Our company aims to adopt a fair compensation policy that supports the retention of competent managers in their field, their high performance, commitment, motivation to achieve long-term goals, and sustainability strategies.

During the period, none of the members of the board of directors have been granted any loans under the name of personal loans through a third party or given any guarantees such as surety in their favor. The total compensation amount approved by the Board of Directors is paid to senior executives. Total compensation packages will include bonus payments based on operational and strategic performance targets, and will be linked to share price performance and dividend payout ratio.

During the period, no member of the board of directors has been provided with personal loans under the name of personal credit through a third party or provided with guarantees such as suretyship in favor of them.

During the period, none of the members of the board of directors have been granted any loans under the name of personal loans through a third party or given any guarantees such as surety in their favor.

The total amount of wages and similar benefits paid to Senior Managers is TRY 9,519,824,13

Information on the Total Amount of Allowances, Travel, Accommodation and Representation Expenses, Real and Cash Facilities, Insurance and Similar Coverage:

The transportation, communication, accommodation and representation expenses incurred by the members of the board of directors for their contributions to the company are covered by the company.



# Notabilia





## **A.Special circumstances that occur after the end of the operating period and may affect the rights of partners, creditors and other related persons and organizations:**

### **ESTABLISHMENT OF NEW COMPANIES:**

#### **HOLLAND:**

At our company's board of directors meeting on 24.04.2024, within the scope of our international investments (in Europe, the USA, Canada, Australia, and the UK), in accordance with Sustainability principles and ESG criteria, and aligned with our innovation-driven growth objectives,

The aim is to make investments in the field of climate technologies through greenfield and/or brownfield projects, acquisitions and mergers (M&A), as well as strategic partnerships with globally specialized companies in their respective fields, financial partnerships, and commercial collaborations.

In this context, a decision was made to establish a company in the Netherlands.

On 26.04.2024 , Margun Climatech B.V., as a 100% subsidiary of Margün Enerji Üretim A.Ş., has been established with an initial capital of 1,000,000 Euros in the Netherlands.

#### **ITALY:**

Margun Climatech B.V., as a wholly owned subsidiary, was established on 26.04.2024, with an initial capital of 1,000,000 Euros in the Netherlands.

At the board of directors meeting of Margun Climatech B.V. on 29.04.2024 (today), a decision was made to establish a subsidiary in Italy to invest in the field of climate technologies and to initiate the necessary processes.

#### **GREECE:**

At the board of directors meeting of Margun Climatech B.V. on 30.04.2024 (today), a decision was made to establish a subsidiary in Greece to invest in the field of climate technologies and to initiate the necessary processes.

#### **ROMANIA:**

On 23.05.2024, Margun Romania Climatech SRL, as a 100% subsidiary of Margun Climatech B.V, has been established with an initial capital of 250,000 Euros (1,250,000 RON) in Romania.

#### **SPAIN:**

At the board of directors meeting of Margun Climatech B.V. which held today (on 13.05.2024), a decision was made to establish a subsidiary in Spain to invest in the field of climate technologies and to initiate the necessary processes.



**A.Special circumstances that occur after the end of the operating period and may affect the rights of partners, creditors and other related persons and organizations:**

#### **ESTABLISHMENT OF NEW COMPANIES:**

##### **ENGLAND:**

At the board of directors meeting of Margun Climatech B.V. which held today (on 13.05.2024), a decision was made to establish a subsidiary in Spain to invest in the field of climate technologies and to initiate the necessary processes.

##### **Project Development Agreement Of Margun Romania Climatech:**

Margun Romania Climatech SRL, an indirect subsidiary of Margün Enerji, has signed a project development agreement with a solar energy plant installation company in Romania for the development of a 150 MWp solar power plant installation Project in addition to 308 MWp installed capacity domestically. As part of Margün Enerji's objectives for international growth and investments in climate technologies, it is expected to achieve annual production of 210,000,000 kWh, 11,500,000 EURO EBITDA, and 12,705,000 EURO revenue from the developed 150 MWp Project as a start in Europe.

##### **ITALY;**

Margun Italy Climatech S.R.L, as a 100% subsidiary of Margun Climatech B.V, has been established with an initial capital of 250,000 EURO in Italy.

##### **ENGLAND;**

Margun UK Climatech Ltd, as a 100% subsidiary of Margun Climatech B.V, has been established with an initial capital of 250,000 GBP in the UK.

##### **Liquidity Providing:**

Based on the board of directors' resolution dated 07.05.2024, a liquidity providing agreement was signed between Naturel Yenilenebilir Enerji Üretim Sanayi ve Ticaret A.Ş. (NATEN) and İno Yatırım on 07.05.2024 to commence liquidity providing activities in NATEN shares.

#### **COMPANY ESTABLISHMENT IN ITALY:**

At the board of directors meeting of Margun Climatech B.V. held on 29.04.2024, it was decided to establish a company in Italy and initiate the necessary procedures to invest in the field of climate technologies.

On 28.05.2024 (today), Margun Italy Climatech S.R.L, as a 100% subsidiary of Margun Climatech B.V, has been established with an initial capital of 250,000 EURO in Italy.



## A.Special circumstances that occur after the end of the operating period and may affect the rights of partners, creditors and other related persons and organizations:

### Capital Increase Of Naturel Batarya Sistemleri ve Enerji Yatırımları A.Ş.:

At the meeting of our Company's Board of Directors held on 22.11.2022, it has been decided to establish a new company named Naturel Batarya Sistemleri ve Enerji Yatırımları A.Ş, with a capital of TRY 10,000,000, as a 100% subsidiary of our Company.

Our company, which plans to invest in battery-equipped solar power plants and electricity generation based on renewable energy sources, the paid-in capital has been increased from TRY 10,000,000 to TRY 100,000,000 in cash.

The capital increase transactions were registered on 24.05.2024 and announced in the Trade Registry Gazette dated 24.05.2024 and numbered 11089.

### ABOUT YEKA SPP-3 :

It was announced in KAP (Public Disclosure Platform) statement dated on 01/07/2021, that the YEKA-G3 Utilization Rights Agreements ("Agreement") were signed between the Republic of Turkey Ministry of Energy and Natural Resources - General Directorate of Energy Affairs ("Administration") and Margün Enerji Üretim Sanayi ve Ticaret A.Ş. ("Company") for the allocation of a total capacity of 157.50 MWm/105 MWe for the following projects: Osmaniye-2 (22.5 MWm/15 MWe), Burdur-2 (22.5 MWm/15 MWe), Batman-2 (22.5 MWm/15 MWe), Antalya-3 (15 MWm/10 MWe), Ankara-2 (30 MWm/20 MWe), Aksaray-2 (15 MWm/10 MWe), and Ankara-1 (30 MWm/20 MWe).

Pursuant to the second paragraph of the Provisional Article 32 of the "Law on the Amendment of the Mining Law and Some Other Laws," which was published in the Official Gazette dated May 11, 2024, regarding the "Right to Terminate and Amend Licenses and Preliminary Licenses" specified in Article 13.

Based on the second paragraph of the Provisional Article 32 of the "Law on the Amendment of the Mining Law and Some Other Laws," which was published in the Official Gazette dated 11/05/2024, regarding the "Right to Terminate and Amend Licenses and Preliminary Licenses" specified in Article 13;

Within the scope of our international investments (in Europe, the USA, Canada, Australia, and the UK), in accordance with Sustainability principles and ESG criteria, and aligned with our innovation-driven growth objectives.

The aim is to make investments in the field of climate technologies through greenfield and/or brownfield projects, acquisitions and mergers (M&A), as well as strategic partnerships with globally specialized companies in their respective fields, financial partnerships, and commercial collaborations.

In line with our growth targets both domestically and internationally, we have planned to transfer resources to climate technology investments. Considering that the returns from the studies we have initiated within the scope of climate technologies and our growth targets are deemed more profitable than our YEKA-G3 investments, it has been decided to use the funds planned for YEKA-G3 investments for overseas and domestic investments. Accordingly, we have decided to cancel the contracts made with the Ministry of Energy for YEKA-G3 and to exercise the right to return the pre-licenses obtained from the Energy Market Regulatory Authority, and the necessary applications have been made as of today.

**B. Legislative Changes That May Significantly Affect Company Activities:**

Tarih	Sayı	RG Tarih	RG Sayı	Elektrik Piyasası Mevzuat Listesi
1.02.2024	12404	2.02.2024	32448	Elektrik Piyasası Usul ve Esasları
22.02.2024	12445	24.02.2024	32470	Elektrik Piyasası Usul ve Esasları
22.02.2024	12444	24.02.2024	32470	Elektrik Piyasası Usul ve Esasları
14.03.2024	12495	16.03.2024	32491	Elektrik Piyasası Usul ve Esasları
25.01.2024	12456/1-2			OSB Dağıtım Bedeli
22.02.2024	12395/1-4			OSB Dağıtım Bedeli
18.01.2024	12357	24.01.2024	32439	Elektrik Piyasası Düzenleyici Tarife Kurul Kararları
28.03.2024	12532	29.03.2024	32504	Elektrik Piyasası Tarife Kurul Kararları

**B. Legislative Changes That May Significantly Affect Company Activities:**

There are no legislative changes that could significantly affect company operations.

**C. Information on Conflicts of Interest Between the Company and the Institutions providing services such as Investment Consultancy and Rating, and the Measures Taken to Prevent Them:**

There is no conflict of interest between the companies from which the company receives services in matters such as investment consultancy and rating.

**D. Information on Social Rights of Employees, Vocational Training and Other Company Activities That Cause Social and Environmental Consequences:**

Our company attaches the necessary importance to our human resources with the belief that the investment made in human factor and people will be the biggest investment. The company determines a transparent, honest and fair human resources policy that is open to technological innovations by mutually balancing the expectations of its employees and the company itself. Employees of our company benefit from the rights granted to them by law and the rights determined by the company management, if any. In addition, the personal development needs of the company employees are determined in line with Naturel Enerji's short and long term goals. The determined individual development.

The company takes the necessary environmental precautions by evaluating the potential negative effects and environmental aspects of the investments in progress at the project stage. In addition, EIA reports are received in cases required by the Environmental Impact Assessment Regulation.

**E. Mandatory Information to be Submitted to Partners on Related Party Transactions and Balances:**

None.

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**F. Financial Power**

According to Article 376 of the TTK, the capital of the Company is not unpaid.

**G. Significant Lawsuits Filed Against the Company and Their Possible Consequences**

There were no lawsuits filed against our company during the period.

**H. Company's Research and Development Activities**

The company does not have research and development activities.

**İ. Information on the Amendments to the Articles of Association during the Period**

There are no changes in the articles of association during the period.

**J. Financing Sources of the Company and the Nature of the Issued Capital Market Instruments, if any**

None.

**K. Developments in Investments, Status and Level of Utilization from Incentives**

None.

**L. Information About Donations Made During the Period**

Total amount of donations during the period is TRY 9,332,630

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# Sustainability and ESG



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## SUSTAINABILITY:

Our company operates with corporate goals and strategies integrated with sustainability objectives in the fields of renewable energy and climate technologies. In 2023, a prioritization analysis was conducted to determine key objectives and strategies. This analysis was conducted by evaluating our commitments to UNGC, UN SDGs, UN WEPs, WEF Global Risk Report, principles, practices, and stakeholders, in line with the 2050 net zero goals set by the Paris Agreement and the goal of doubling energy efficiency and tripling renewable energy capacity by 2030, as measured by the IAE and accepted at COP 28.

In this context, integrated goals and strategies crucial for our company are addressed under the following main headings:

### **Environmental:**

We are combating climate change by increasing renewable energy capacity through project development, EPC services, and production in the renewable energy sector. We are working to enhance energy efficiency. To increase the use of renewable energy, we are engaging in extensive collaborations focused on climate technologies and innovative solutions, supporting projects with innovative ideas through our Innovation Subcommittee. We are undertaking efforts to improve the sustainability of our supply chain. We are increasing the procurement of sustainable materials, making supply logistics more sustainable, and working to reduce the carbon footprint in the supply chain. We plan to invest in local production of climate technologies for a more sustainable supply.

We are conducting initiatives to enhance biodiversity. In solar energy projects on various types of land, we are implementing measures to improve biodiversity. We are striving to develop agro-solar farming domestically and internationally, and we continue our project development efforts in this regard.

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**Social:**

We invest in Corporate Social Responsibility (CSR) and Sustainability projects that have a positive impact on society. In these projects, we collaborate extensively with our stakeholders, inviting them to take action and increasing awareness of sustainability. The main focus of our CSR and sustainability projects is to increase the use of renewable energy, support access to quality education, promote gender equality, and support STEM education to enhance innovation.

We work with the values of diversity, inclusivity, and equality. We collaborate with our stakeholders to ensure gender balance at every level of management, equalize salaries, provide equal opportunities for personal development and promotion, support female leadership in society, and empower women entrepreneurs in all aspects of life.

We collaborate with our stakeholders to support women entrepreneurs in all fields. We undertake numerous projects to improve the quality of life and well-being of our internal stakeholders. We develop sustainability projects to enhance the health, work-life balance, and happiness of our internal stakeholders in the workplace.

**Governance:**

We are working to improve governance systems. By establishing subcommittees focused on goal-oriented operations and adopting international best practices, we are enhancing our sustainability management systems for more effective governance.

We are enhancing risk management and compliance. Within the framework of corporate sustainability goals, we measure and evaluate all processes through international audit standards (IAA) and risk management to ensure measurability and transparency. Since 2022, we have been executing the activities and strategies of the Internal Audit Department within the company, consulting with leading global audit firms.

We are increasing transparency and accountability. We continuously improve all our reporting to stakeholders, elevate our reporting standards, and seek corporate consultancy services in these areas. We share measurements, actions taken, and improvement goals with our stakeholders under the metrics of our ESG reporting on the LSEG platform.

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Our company reports its ESG (Environmental, Social, and Governance) efforts transparently and accountably in collaboration with LSEG (London Stock Exchange Group), as part of the sustainability initiatives it initiated in 2019. Demonstrating significant progress in its ESG endeavors, our company improved its ESG score from B in the 2021 assessment to A in the 2022 evaluation, subsequently entering the BIST Sustainability Index in the second quarter of 2023.

In 2024, our company aims to achieve an ESG score of A+ and continues its efforts toward this goal.

## ESG

### ENVIRONMENTAL:

#### **Energy Management:**

We commit to reducing our total energy consumption, developing projects that increase energy efficiency, and sourcing our consumption from renewable energy sources through our energy management policies. Battery and energy storage units will be key drivers as climate technology solutions to increase energy efficiency and renewable energy consumption. In this regard, we are developing energy storage solutions both in our own production plants and in plants we establish for our customers.

Together with our subsidiaries, we aim to participate in tenders for solar energy plants with storage.

#### **Waste Management:**

Within the scope of our waste management policies, we aim to prevent and reduce the waste of materials used in our main activities and offices. To focus on achieving our waste management goals, we have established a Waste Management Subcommittee. The subcommittee contributes to recycling and recovery efforts by segregating our waste to increase recycling, in line with the first article of our Environmental and Energy policy and the protocol we have with the municipality.

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Under our Green Office Project, glass, metal, plastic, and paper waste accumulated in our offices are segregated and periodically collected by the municipality's contracted firms, thus aiding in reducing environmental pollution.

Before any waste is sold as scrap or sent for recycling, we measure and document them. Although the average lifespan of photovoltaic panels used in solar power plants is 25 years, advancements in technology may alter this. The Waste Management Subcommittee plans for the reuse of panels whose lifespan has expired in necessary areas initially, and if reuse is not feasible, they plan for recycling.

Additionally, as part of our E-Waste policy, all electronic devices used by our internal stakeholders are either donated or recycled at the end of their useful life.

### **Emission Management:**

Our organization calculates its carbon footprint within the framework of the ISO 14064 quality management system in collaboration with Ekonorm Çevre İş Sağlığı ve Güvenliği Olc. Sız. Mut. Taah. San. Tic. Ltd. Sti. We report Scope I, II, III, and IV emissions to our stakeholders.

To minimize carbon emissions resulting from our consumption, we take several actions. One of our primary actions is converting the corporate vehicles used by internal stakeholders and the vehicle fleet used in work areas to hybrid and electric vehicles, thereby reducing our fossil fuel consumption.

We will continue to develop advanced technology and cost-effective storage solutions to reduce emissions resulting from electricity consumption during nighttime operations of our solar energy production activities.

In line with our 2050 net zero goals, we plan to offset our carbon emissions through ongoing afforestation and reforestation projects and the purchase of carbon certificates from the market.

To reduce and prevent nitrogen oxide (NOx) emissions, we are replacing our company vehicles that run on fossil fuels with electric or hybrid vehicles. While there is no sulfur oxide (SOx) formation from our activities, we encourage all our suppliers in the value chain to reduce their NOx and SOx emissions. We include SOx and NOx emissions in our carbon footprint calculations and transparently report them publicly.

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As part of our company's sustainability policies and strategies for the 2022-2026 period, we have initiated the certification process and taken international accreditation steps in the field of carbon trading to contribute to reducing the carbon footprint worldwide. To achieve this goal, we signed a service contract with Profed Enerji Çevre Danışmanlık A.S. on November 10, 2021.

Within the scope of the services to be provided, carbon calculations for the past five years of operation of our solar power plants, which have been in operation since January 1, 2016, will be conducted. After the completion of the international accreditation process for the accumulated rights, carbon sales will be carried out to generate income.

### **Water Management:**

Our water management policy commits to taking necessary measures and conducting activities for the sustainable use of water resources in our main activities and offices, ensuring the preservation and management of water in a manner that can meet the needs of future generations.

Within the scope of our water management policy, our subsidiary, Angora Elektrik, which undertakes maintenance and repair activities, performs panel cleaning in solar power plants as part of its services. In line with our water management policy, panel cleanings are not conducted more than once a year, and when they are performed, they use minimal water and do not use chemical products, employing fully automated robots.

As part of our Green Office Project, investments have been made in faucet sensors and water purification facilities to increase efficient water consumption in our offices.







Within the scope of the services to be provided, carbon calculations for the past five years of operation of our solar power plants, which have been in operation since January 1, 2016, will be conducted. After the completion of the international accreditation process for the accumulated rights, carbon sales will be carried out to generate income.

### **Biodiversity Management:**

At Naturel Enerji, we actively monitor the environmental impacts of our activities and take care to preserve natural habitats and ecosystems in the areas where we operate, ensuring that vegetation is not harmed. We conduct renewable energy production activities in 10 provinces within Turkey. Before establishing our plants, we ensure that no harm is done to biodiversity through the Environmental Impact Assessment (EIA) Report. In this context, we take necessary actions to protect the biodiversity and ecosystem when required by the project.

Under our environmental policy, we commit to working towards increasing biodiversity, which is crucial for the sustainability of the planet, during project development. We strive to develop agro-solar energy plant projects wherever possible to conserve and enhance biodiversity. Currently, we are actively exploring projects in this regard in Italy in collaboration with our subsidiary, Margün Enerji.

### **Supply Chain Environmental Policies:**

One of the environmental objectives of our integrated strategy is to increase sustainability in the supply chain through the Environmental Impact Reduction Supplier Policy. In this context, we aim to provide our customers with more sustainable solutions for EPC services provided for power plant installations.

Selection of sustainable supply products: When selecting the products we procure, we inquire about our suppliers' sustainability policies, product lifecycle studies, R&D and innovation plans and investments, carbon footprint measurements, and reduction goals. We prefer suppliers who are more sustainable. In this regard, we prefer suppliers who have quality management certificates such as ISO 14001 - ISO 50001.

Within the scope of the Environmental Impact Reduction Supplier Policy, suppliers who work on making the packaging of products purchased for EPC projects and maintenance services environmentally friendly/sustainable are evaluated. If the evaluation results in the packaging being environmentally friendly, it becomes one of the preferred options.



## **SOCIAL:**

### **Human Rights:**

Our company closely monitors global developments in Human Resources Management and continuously improves and enhances the work environment to increase the commitment of our employees with dynamism tailored to the different needs of sectors and functions.

We consider our employees as one of our most valuable resources. In this regard, in all human resources processes from recruitment to salary management, we assess the competence of candidates and existing employees for open positions, promotions, and similar conditions within our company without any discrimination based on reasons such as religion, language, race, ethnicity, gender, and sexual orientation.

In employee selection, we primarily use internal resources for promotion, internal transfers, and internal job postings. Vacant or newly opened positions are filled with suitable candidates from internal resources within the framework of the promotion policy or previously made promotion planning.

We believe and respect our employees' freedom of association, union membership, and collective bargaining rights. We do not have any colleague who is a member of any union within our company based on the desires of our employees. However, some of our colleagues in group companies are members of professional chambers, and their activities are supported by our company.

As a signatory to the UN Global Compact (UNGC), we obtain commitments from our suppliers to protect and implement human rights principles. To date, no supplier has been penalized for not complying with human rights. Supplier contracts or orders have not been canceled due to a supplier violating these principles

### **Equality and Diversity:**

Ensuring equality and diversity by bringing together skills and competencies across all our companies within the group, and managing human resources based on contemporary criteria and equal opportunities for everyone is one of our top priorities.

We adopt an approach that focuses on knowledge, skills, experience, competencies, and performance regardless of gender. Recognizing that internal diversity is an asset, we strive to create a fair environment within the company and promote equal opportunities and equitable practices.

For sustainable growth, we advocate for equal representation of women and men among internal stakeholders, committing to maintaining a minimum female employment rate of at least 30% at all levels and aiming to increase this rate to 50%. In line with this, creating and maintaining an environment where diversity and equal opportunities prevail is one of our top priorities.

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Similarly, there is no disparity in salaries between male and female employees who possess equal experience and competence.

As signatories of the UN Women's Empowerment Principles (WEPs), we are committed to supporting women in all aspects of life, particularly in leadership roles within the corporate sphere.

### **Stakeholder Happiness and Development;**

In order to enhance the skills and contributions of our employees, internal and external training activities are supported and conducted by our company. New employees are provided with internal technical training upon joining the company. The durations of technical training vary depending on the department. The aim of training and development activities is to assist employees in their professional and personal development. Unit managers submit to the Human Resources Unit, each October-November, a list of professional training recommendations for department employees for the following year. Personal development training is planned and conducted by the Human Resources and Organizational Development Unit in collaboration with unit managers for all employees. Sustainability webinars, attended by all employees, continue to be held on a monthly basis.

Our company values the health and happiness of internal stakeholders. Through stakeholder surveys, they are encouraged to participate in decision-making. To maintain work-life balance, internal stakeholders are granted one day of remote work every two weeks. Our company supports internal stakeholders in improving their health and contributing to projects they are passionate about through the walking club and volunteers club it has established.

### **CSR and Sustainability Projects:**

Our organization develops projects in collaboration with internal and external stakeholders to create positive societal impact in line with our sustainability goals.

Under the motto "Renew Your Energy, Solve by Walking," our organization has established the Nature Walk Club. For every 50 km walked, a sustainable education donation is made to a child by the Aegean Forest Foundation.

Additionally, the Nature Volunteers Club has been established to support CSR and leadership projects. Recently, our internal stakeholders contributed to KEDV (Community Volunteers Foundation) by participating in the Runtalya running event.

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Our organization is also developing the Sustainable Schools Project in collaboration with the Ministry of National Education (MEB) and TWIN Science. Through this initiative, we aim to enhance energy efficiency in schools with rooftop solar energy systems and establish sustainability workshops to raise awareness among students and guide them towards innovative STEM-focused projects.

### **Occupational Health and Safety:**

We operate in compliance with all applicable laws and regulations to protect the occupational health and safety of all our employees, minimize potential work-related accidents, and their impacts, and ensure productivity and quality in our operations and services. Through our training programs, we ensure that our employees understand their roles and responsibilities within this system, contributing to the development of their sense of responsibility. We work towards our goal of "zero accidents" by eliminating potential risks with the participation of our employees.

We commit to creating a healthy and safe work environment for all our employees, setting new objectives and goals each year to ensure the continuous improvement of our Occupational Health and Safety (OHS) System, and prioritizing the OHS factor accordingly.

When evaluating suppliers in our supply chain, we obtain information about their OHS policies and practices and encourage them to work in line with international quality standards in this regard. As a signatory of the United Nations Global Compact (UNGC), we obtain commitments from our suppliers to implement principles for the protection of human rights.

We have not encountered any punitive situations related to the mentioned issues. Supplier contracts or orders have not been canceled due to violations of these principles.



## GOVERNANCE:

### **Governance Structure:**

In our company's governance structure, there are five committees under the Board of Directors, namely the Corporate Governance Committee, Audit Committee, Early Detection of Risk Committee, Sustainability Committee, and Discipline Committee.

Under these committees, there are goal-oriented sub-committees, including the Waste Management Sub-Committee, Supply Chain Sub-Committee, Data Management Sub-Committee, Reporting Sub-Committee, Environmental Sub-Committee, Innovation Sub-Committee, and Stakeholder Relations Sub-Committee, thus strengthening the governance structure.

These sub-committees report to the General Manager and Executive Board, who in turn report to the Board of Directors.

### **Ethnic Policy:**

Our organization conducts its ethical activities within the framework of an Ethics Policy. We have established clear rules and standards for ethical behavior in our interactions with both our organization and our stakeholders. With this policy, we commit to engaging and making decisions transparently and fairly. Any behavior contrary to our ethical policy is evaluated by the Ethics Committee and, if necessary, referred to the Discipline Committee. To enhance and improve business ethics and protect whistleblowers, our organization has implemented an ethics hotline program.

### **Risk Management:**

As an organization, we work to identify, assess, and mitigate potential threats that could hinder our activities and objectives. We regularly present analyses of areas posing risks to the Executive Board and the Board of Directors





Our institution evaluates areas of corporate development through internal audit studies conducted by our Internal Audit Unit, as well as by external audit firms and corporate consultancy companies, in order to identify risk areas and take necessary actions for more effective risk management.

### **Transparency and Accountability;**

As a publicly traded institution, we continuously share information about our activities with stakeholders based on our values of transparency and accountability. In 2022, we released our first sustainability report and are constantly working with our Reporting Subcommittee to improve our reporting standards. As part of ESG reporting, we periodically report to our stakeholders on the LSEG platform. Under the guidance of the Data Management Subcommittee, we continuously enhance our ERP system to integrate sustainable management systems and reporting.

### **Knowledge Management;**

As an organization, we establish information security rules and ensure necessary measures are taken to protect the confidentiality, integrity, and accessibility of information in a sustainable manner. Within the framework of the Personal Data Protection Law (KVKK), we take necessary actions and continuously improve processes to ensure that personal data is managed, processed, and protected in compliance with the law.

## ACCEPTANCE OF UN GLOBAL COMPACT

Within the scope of our company's sustainability goals and strategies for the 2022-2026 periods, we became signatories of the UN Global Compact and we operate in alignment with their principles.



**United Nations**  
Global Compact

## JCR-ER Credit Rating:

JCR Eurasia Rating has assigned 'A (tr)' "stabil" long term national rating and 'J1+ (tr)' short term national rating category with "Stable" Outlook for our company which is in the investment grade and high credit quality category. The Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks were assigned as 'BB'.

# Corporate Governance Compliance Report



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## Corporate Governance Compliance Report

### DECLARATION OF COMPLIANCE WITH CORPORATE GOVERNANCE PRINCIPLES

In order for companies to be permanent and their activities to be continuous, they must have a solid corporate identity as well as a solid financial structure. Naturel Enerji is aware of the fact that it is necessary to have a good corporate identity in order to be permanent and to create value and attaches great importance to this structure inside and outside the Company. In order to ensure the continuity of the corporate culture created in this direction, it pays utmost attention to comply with the "Corporate Governance Communiqué No. II-17.1" published in the Official Gazette dated January 3, 2014 and numbered 28871 and its annexed "Corporate Governance Principles" regulations by Capital Markets Board ("CMB") . All activities of our company are carried out in compliance with all relevant legal regulations as well as the said Principles.

In the operating period of 01.01.2024 - 31.03.2024 our Company complies with the "Corporate Governance Principles" published by the CMB, except for some of the principles stated below and which we are obliged to comply with.

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# Naturel

ENERJİ

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